

2015 Annual Report



FAMGUARD
CORPORATION LIMITED



Over our 50 years,
we have remained
committed to our
mission of 'building a
better life for many'.





SECTION ONE: OVERVIEW OF THE COMPANY

| | |
|---|----|
| Corporate Profile | 3 |
| Board Of Directors | 4 |
| Board Committees | 5 |
| Corporate Governance | 7 |
| Audit Committee Report | 8 |
| Chairman's Report | 9 |
| President's Report | 10 |
| 2015 Executive Team | 11 |
| 50 th Anniversary Celebrations | 13 |
| 2015 Top Performers | 15 |
| Million Dollar Round Table Qualifiers | 16 |
| Community Support | 17 |
| Management Discussion & Analysis | 19 |

CORPORATE PROFILE

FamGuard's group of companies provides a wide range of products and services to manage risk and build wealth:

- Life Insurance
- Health Insurance
- Annuities
- Employee Benefits
- Home, Auto & Commercial Insurance
- Pensions & Investments
- Brokerage & Advisory Services
- Residential & Commercial Mortgages



Family Guardian Insurance Company

Life & Health Insurance

www.familyguardian.com



BahamaHealth Group & Individual Insurance

www.bahamahealth.com



FG Insurance Agents & Brokers

Property & Casualty Insurance

www.fgiagentsandbrokers.com



FG Financial

Pensions & Mutual Funds

www.fgfinancialbahamas.com



FG Capital Markets

Brokerage & Advisory Services

www.fgcapitalmarkets.com

BOARD OF DIRECTORS

Norbert F. Boissiere - Chairman

Director since 1983
Chairman
FamGuard Corporation Ltd.
New Providence, The Bahamas

L. Edgar Moxey, MBA, CPA, CA - Deputy Chairman

Director since 2015
Chartered Accountant
New Providence, The Bahamas

Walter A. Wells

Director since 2007
President & CEO
Caribbean Bottling Company (Bahs.) Ltd
New Providence, The Bahamas

H. Charlotte Pyfrom

Director since 1999
Trustee
Pyfrom Enterprises Ltd.
New Providence, The Bahamas

A. Christine Woodman

Director since 2000
Director
Data Systems Ltd.
New Providence, The Bahamas

Dodridge D. Miller, FCCA, MBA, LLM

Director since 2005
President & CEO
Sagicor Financial Corporation
Barbados

Dr. M. Patricia Downes Grant, BA, MA, MBA, DBA

Director since 2014
President & CEO
Sagicor Life Inc.
Barbados

Sandra K. Osborne, QC, LLB, FCIS

Director since 2005
Attorney-at-Law
Barbados

M. Craig Roberts

Director since 1986
Consultant Counsel
Graham Thompson & Co.
New Providence, The Bahamas

Bennet R. Atkinson, MBA, CPA

Director since 2005
Chartered Accountant
Ronald Atkinson & Co.
New Providence, The Bahamas

BOARD COMMITTEES

The Board of Directors has delegated certain of its responsibilities to committees of the Board. Such committees are generally responsible for reviewing matters specified in their mandates and making recommendations to the Board, which retains ultimate decision-making authority. The Board of Directors has constituted the following committees:

- Human Resource & Compensation Committee
- Audit Committee
- Corporate Governance & Conduct Review Committee
- Technology Committee

Human Resource & Compensation Committee

The Human Resource & Compensation Committee is primarily responsible for approval of and, where appropriate, for making recommendations for approval by the Board of Directors with respect to matters related to compensation and benefit programs, the appointment and compensation of key members of senior management and the appointment of officers of the Company and its subsidiaries.

The Chairman of the Human Resource & Compensation Committee is Mr. Norbert Boissiere.

Audit Committee

The Audit Committee is responsible for the oversight of the financial reporting and internal controls of the Company, which includes the review and evaluation of the appropriate accounting principles and practices to be observed in the preparation of the accounts of the Company and its subsidiaries.

The Audit Committee is responsible for the initial review of the Company's annual audited consolidated financial statements prior to consideration thereof by the Board of Directors. It approves the scope of the audit activities proposed each year to be conducted by the independent auditors. It also recommends the appointment and approves the terms of engagement of the independent auditors.

The Chairman of the Audit Committee is Mr. Bennet Atkinson.

BOARD COMMITTEES

Corporate Governance & Conduct Review Committee

This Committee oversees the development and the implementation of a sound Corporate Governance Architecture which complies with the laws of The Bahamas and international best practice.

The purpose of the Committee is to:

- (a) Develop and recommend to the Board policies and procedures to establish and maintain best practice standards of corporate governance.
- (b) Manage the process for director succession, nomination and recommendation to shareholders for (re-)election as directors.
- (c) Establish and direct the processes for assessing the performance of the Board, its committees and individual directors.
- (d) Oversee the processes relating to communications and public policy and the Company's corporate image.

The Corporate Governance Architecture deals with (a) the ethical and business values that shape and guide the Company; (b) policies and procedures governing essential operations; (c) the structure, composition and internal operation of the Board; (d) the respective roles and responsibilities of the Board and Management; and (e) accountability and performance for both the Board and Management in the way they discharge their respective responsibilities.

The Chairman of the Corporate Governance & Conduct Review Committee is Ms. Sandra Osborne, QC.

Technology Committee

The Technology Committee is responsible for ensuring a best practice approach to aligning the investments in information technology with business goals as determined by the Board of Directors of the Company. The goal is to effectively utilize state-of-the-art technology to provide superior customer service to the Company's clients and employees.

The Chairman of the Technology Committee is Mr. L. Edgar Moxey.

CORPORATE GOVERNANCE

Duties of the Board of Directors

The Board of Directors of the Company has the obligation to oversee the conduct of the business of the Company and its subsidiaries and to supervise senior management, which is responsible for the day-to-day conduct of the business. Any responsibility that is not delegated to a committee of the Board of Directors or senior management remains with the full Board of Directors.

The Board of Directors deals with all matters that materially impact the Company. The determination as to whether Board approval needs to be sought on a particular matter is the responsibility of the Chairman, the President, the Chairman of the Audit Committee and the Chairman of the Corporate Governance & Conduct Review Committee.

Selection of the Chairman of the Board of Directors

The Chairman is selected by the Board of Directors.

Meetings of the Board of Directors and their conduct

The Board of Directors meets formally at least 4 times per year. In 2015, the full Board of Directors met 4 times. The Board Chairman establishes meeting agendas to ensure adequate coverage of financial, strategic and major risk areas throughout the year.

AUDIT COMMITTEE REPORT

The Audit Committee is comprised of three independent Directors whose general scope and purpose is to assist the Board in fulfilling its oversight responsibilities in the monitoring of the following:

- (1) The integrity of the Company's financial statements;
- (2) The Company's compliance with legal and regulatory requirements;
- (3) The independent Auditor's qualifications and independence;
- (4) The adequacy of the Company's internal audit functions and the External Auditor's scope, and
- (5) The adequacy and effectiveness of risk management systems and the Company's internal controls.

YEAR IN REVIEW

Financial Reporting

During the year the Audit Committee reviewed any significant and reporting issues to gain an understanding of their impact on the financial statements. Such issues include: changes in the selection or application of accounting principles; the effect of regulatory and legal requirements; reviewing reports and analyses prepared by management and the independent auditor setting forth significant financial reporting issues and judgments made in connection with the preparation of the financial statements; reviewing the effect of new IFRS standards and amendments to existing standards; reviewing scope limitations, if any, of the independent auditor's activities; and, discussing with management and the independent auditor the quarterly financial statements and the annual audit report.

Internal Audit and Internal Controls

During the year the Committee reviewed with management and the independent internal auditors the internal audit charter, plans, activities, staffing, and organizational structure of the internal audit function. The Committee held meetings with the independent internal auditors and management to review quarterly internal audit reports on significant findings and recommendations together with management's responses.

External Audit

The Committee reviewed the performance and independence of the external auditors and recommended to the Board that Deloitte be reappointed as the Company's auditors. The Committee reviewed all communications of the external auditors and met where necessary to discuss the scope and results of the audit. The Committee confirmed that appropriate practices are being followed to ensure the independence of the external auditors.

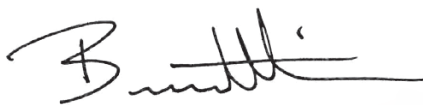
Compliance

The Committee reviewed the effectiveness of the system for monitoring compliance with laws and regulations and the results of management's investigation and follow up (including disciplinary action) of any instances of non-compliance. The Committee reviewed the findings of any examinations by regulatory agencies and the reports from management and legal counsel regarding compliance matters.

Reporting Responsibilities

The Committee provided quarterly reports to the Board of Directors about committee activities and any issues arising. The Committee approved the quarterly and annual financial statements for presentation to the Board and for the Board's ultimate approval for issuance to the shareholders and regulators. The Committee is responsible for providing an open avenue of communication between the internal auditors, the external auditors and the Board of Directors.

The Committee is satisfied that it has appropriately fulfilled its mandate to the best of its ability for the year ended December 31, 2015.



Bennet R. Atkinson
Chairman, Audit Committee
December 31, 2015

CHAIRMAN'S REPORT

Dear Shareholders:

In 2015 the Company's major subsidiary, Family Guardian, achieved a significant milestone, celebrating 50 years of service to the people of the Commonwealth of The Bahamas in the area of life and health insurance. When Family Guardian was established in 1965 its mission was to provide superior insurance products and the highest quality of service to the Bahamian public, while ensuring profitable growth for its shareholders and economic opportunity for its employees and agents. Over our 50 years, we have remained committed to our mission of "building a better life for many".

FamGuard's financial performance remained strong in 2015, despite the challenging economic environment. I am pleased to report that for the year ended December 31, 2015 the Company recorded net profit of \$6.9 million, exceeding the profit achieved in 2014 by 8.3%. Net income attributable to common shareholders totaled \$4.6 million or \$0.46 cents per share.

The Company's financial stability continues to be evidenced by its strong balance sheet. Total assets increased by \$23 million over the past year and stood at \$325 million as at December 31, 2015. Investment assets stood at \$252 million and represented 78% of our total asset base. Family Guardian continues to maintain capital solvency measures well in excess of the minimum requirements of international and local solvency standards.

In 2016, the Company will face new challenges within the industry. Most notably, the introduction of National Health Insurance (NHI) is expected to have a direct impact on the way we do business going forward. In anticipation of NHI, we are progressing with the design of new products to meet our clients' changing needs and exploring the enhancement of our health portfolio. We remain prudent in our fiscal responsibilities as we manage the profitability of the Company and shareholder value, and are confident that we will meet the challenges ahead and continue our trend of successful growth.

As we embark upon the second half century of the Company's existence, we are pleased to announce that Mr. L. Edgar Moxey has been appointed as Chairman and Chief Executive Officer of FamGuard and all of its subsidiaries, effective March 1, 2016. Mr. Moxey retired from PricewaterhouseCoopers in 2011 and throughout the thirty-two years spent with them was involved with FamGuard and Family Guardian through the provision of external audit services. In 2015 he joined our Board and in September became Deputy Chairman. Mr. Moxey brings considerable experience to his new position. He is presently a Director of the Central Bank of The Bahamas and Chairman of their Audit Committee and a Director of the Board of St. Augustine's College. He was elected President of The Bahamas Institute of Chartered Accountants in 1993. He also served on the Council for a period of approximately ten years and as an Alternate Director of The Institute of Chartered Accountants of The Caribbean. In 2011, he was a recipient of The Bahamas Institute of Chartered Accountants "Lifetime Achievement Award for Civic Contributions" and the "President's Award".

As your outgoing Chairman, I would like to thank the Board of Directors for the faith they have placed in me during the last eighteen years and I look forward to continuing to be of service to the Company as a Director and Chairman Emeritus.

On behalf of the Board of Directors of FamGuard, I extend sincere thanks to our management, support staff, and sales team for their continued hard work and commitment to serving our clients, which has contributed in large part to the success of the Company. I also wish to thank our shareholders and clients for their continued confidence in us.



Norbert F. Boissiere
Chairman



PRESIDENT'S REPORT



Dear Shareholders:

FamGuard ended 2015 with \$116.5 million of total income, reflecting a 2.5% improvement over fiscal year 2014. The majority of this improvement occurred in the health division of our major subsidiary, Family Guardian, through new business generation. Benefits and expenses saw a 2.2% increase, up from \$107.3 million in 2014 to \$109.6 million in 2015. The overall impact led to a growth in net income year over year from \$6.4 million in 2014 to \$6.9 million in 2015, an 8.3% improvement in bottom line performance. Our earnings attributable to ordinary shareholders remained relatively stable at \$4.6 million compared to \$4.7 million for prior year. Earnings per share stayed consistent at \$0.46. Our total assets reached \$324.5 million compared to \$301.8 million for the prior year. Total liabilities increased to \$216.4 million from \$201.6 million the year before, resulting in an overall improvement in equity of \$7.9 million.

We are also pleased to advise that Family Guardian maintained its A. M. Best rating of A- Excellent during 2015, based on the insurance company's 2014 performance. Likewise, FamGuard maintained its bbb- issuer credit rating with A. M. Best with a stable outlook.

During the year, FamGuard was impacted by the introduction of Value Added Tax (VAT). As our major service is that of a life and health insurer, we were exempted from assessing VAT on premiums generated for the first six months of the year. As a result, all of our VAT expenses incurred during the first half of 2015 were unable to be offset by VAT credits, resulting in additional expenses due to VAT in excess of \$400 thousand.

We continue to invest in the improvement of our technological base, hiring a Chief Information Officer during 2015. Our primary initiative is the retooling of our legacy Home Service system and the sourcing of a replacement for our Ordinary Life application system. It is our intention to run both lines of business from a solitary platform, allowing us to better meet the needs of our life insurance clientele. Our investment in the Genelco Insurance Administration Solution (GIAS) health insurance system is advancing well. It is expected that the conversion process will occur prior to the end of 2016. Our much-anticipated delivery of the International Private Banking System (IPBS) will also occur in 2016 and will herald a more efficient user experience for our mutual funds and brokerage clients connected to our wealth management businesses. All of these developments will aid our clients in communicating with us in real time, accessing important information on their business arrangements with little to no manual intervention.

2016 is poised to be a year of significant change for the Company. Our biggest challenge is expected to come from the introduction of the National Health Insurance (NHI) initiative. While the finer points of the plan are yet to be known, the health insurance industry and other major stakeholders continue to lobby for meaningful inclusion in the process. We are confident that with the proper level of consultation, and the well-timed delivery of services, the introduction of NHI should provide additional benefits to both the country and the health insurance industry.

As we commemorate our milestone anniversary this year, we salute the leadership of our retiring Chairman, Mr. Norbert Boissiere. We thank him for the continuation of the legacy of the Founding Fathers of Family Guardian, and ultimately of FamGuard. We also take this opportunity to welcome our new Chairman and CEO, Mr. L. Edgar Moxey, and wish him the greatest of success in his new role with the organization.

In closing, I wish to thank you for investing in FamGuard and maintaining your holdings throughout the years. Your unwavering belief in us continues to propel us to new heights. To our dedicated staff, I offer my sincerest gratitude for your continued support. Our success hinges on your commitment to the vision.

A handwritten signature in black ink that reads "Lyrone Burrows". The signature is written in a cursive, flowing style.

Lyrone Burrows
President

2015 EXECUTIVE TEAM

Lyrone Burrows, BSc., FLMI

President

Kerry Higgs, Ph.D.

Senior Vice President, Administration

Stuart Kelly, BComm., CPA, FLMI

Senior Vice President, Operations

Vaughn Delaney, MBA

Chief Information Officer

Michael Hanna, ACS

Vice President, Systems Development and Architecture

David Slatter, CFA, MBA, MA

Vice President, Investments

Jayson Clarke, MSc.

Vice President, Technology

Wendell Smith, CLF, CLU, CIAM, FLMI, IFA

Vice President, Financial Services

Angela Beckford, BSc., FSA

Actuary

Ramon Curtis, BSc., CPA

Vice President, Finance

Marion Chestnut, ACS, AIAA

Assistant Vice President, Operations

Christine Russell

Assistant Vice President, Home Service, New Providence

Necka Wells, MBA, FLMI

Assistant Vice President, Group Operations

Ramona Neely

Assistant Vice President, Home Service, Family Islands & Grand Bahama

Bryinda Carroll, BSc., MSc., PGDL

Assistant Vice President, Legal & Compliance | Corporate Secretary

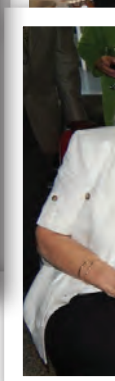
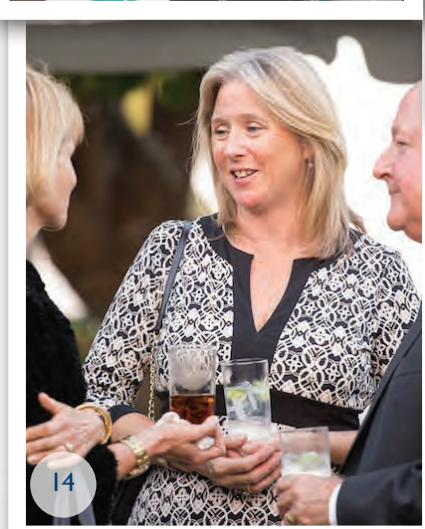
Glen Pratt

Assistant Vice President, Information Services



“ We remain prudent in our fiscal responsibilities as we manage the profitability of the Company and shareholder value, and are confident that we will meet the challenges ahead and continue our trend of successful growth. ”

FAMILY GUARDIAN'S 50TH ANNIVERSARY CELEBRATIONS

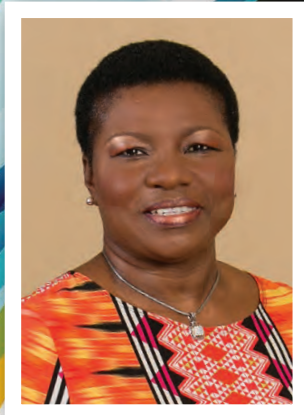


- 1 50th Anniversary Church Service (Freeport)
- 2 Mrs. Michele Fields, Superintendent of the Insurance Commission, at the Corporate Client Reception held in the Founders' Garden, Corporate Centre
- 3 Mr. Norbert Boissiere, co-founder of Family Guardian, with Mrs. Boissiere at the 50th Anniversary Staff Luncheon, held at Melia Nassau Beach
- 4 50th Anniversary Staff Luncheon
- 5 50th Anniversary Church Service (Nassau)
- 6 Mr. Boissiere with one of Family Guardian's long-serving pensioners cutting the anniversary cake at the Corporate Client Reception
- 7 25-Year Time Capsule Opening, Corporate Centre
- 8 Client Appreciation Day, Financial Centre
- 9 Client Appreciation Day, Carmichael District
- 10 50th Anniversary Staff Luncheon
- 11 25-Year Time Capsule Opening, Corporate Centre
- 12 Family members of Family Guardian's Founders at the Corporate Client Reception
- 13 Client Appreciation Day, Marathon District
- 14 Corporate Client Reception, Corporate Centre
- 15 Client Appreciation Day, Regent Centre, Freeport
- 16 50th Anniversary Church Service (Nassau)
- 17 Client Appreciation Day, Regent Centre, Freeport

ATIONS



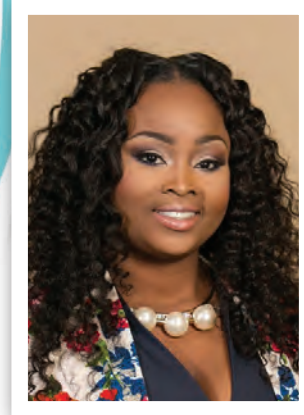
2015 TOP PERFORMERS



**FINANCIAL SERVICES
EXECUTIVE AGENT OF THE YEAR
PAMELA HART**



**HOME SERVICE
AGENT OF THE YEAR
ROSENA HARRIS**

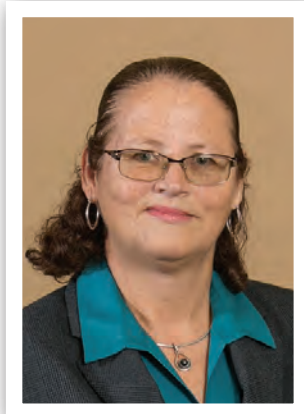


**HOME SERVICE
ROOKIE OF THE YEAR
JAMEKA BETHELL**

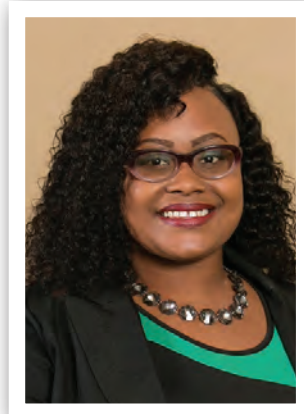
FOUNDERS' AWARDEES



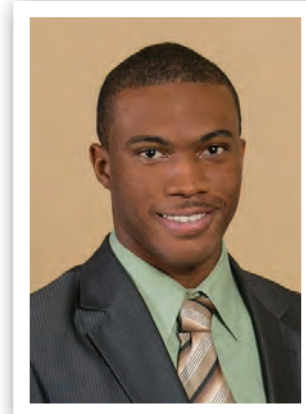
**NORBERT BOISSIERE AWARD FOR
OUTSTANDING PERFORMANCE
TAMIKA CLARE**



**FAMGUARD SPIRIT AWARD
CHARLENE KEY**



**FAMGUARD SPIRIT AWARD
TERRIA SMITH**



**FAMGUARD SPIRIT AWARD
RASHAD HEPBURN**



**U-KNIGHT TEAM AWARD
HOME SERVICE UNDERWRITING TEAM, OPERATIONS
Dena Balfour, D. Monique Burrows**



**U-KNIGHT TEAM AWARD
CLIENT SERVICES TEAM, OPERATIONS
Gizelle Coakley, Paula Emmanuel,
Christine Basil, Rosalyn Nottage**

2015 MILLION DOLLAR ROUND TABLE QUALIFIERS



INGRID ROSE
AIAA, ACS, FLMI



DELORES FARQUHARSON



OPAL ADDERLEY
BA



JOHN HEPBURN, JR
IFA



KATINA ROACH
BSc.



JULIE SMITH
CLU, IFA



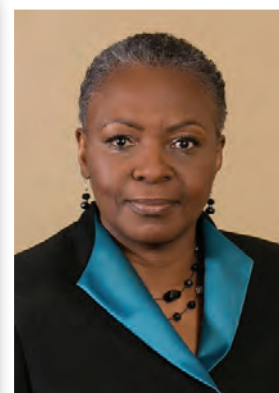
VERNELLE BUTLER
MBA, CLU, IFA



ANN MARIE MAJOR



PAMELA HART



ANNA WILSON-SMITH
BA, FIA

COMMUNITY SUPPORT





3



4



5



6



9



10



13



14



17



18

- 1 FamGuard's donation to the Bahamas Baseball Federation
- 2 Famguard's donation to Rebuild Bahamas Telethon, which supported Hurricane Joaquin relief efforts
- 3 Freeport's Home Service staff celebrates Founders' Day at The Beacon School
- 4 Family Guardian representatives accept certificate of appreciation at the Annual Family Guardian Hope Ball, Freeport
- 5 Family Guardian sponsors the New Providence Women's Basketball Association (NPWBA)
- 6 Family Guardian's Life Operations staff celebrates Founders' Day with the Down Syndrome School
- 7 Family Guardian Financial Services visiting the Stapledon School for Founders' Day
- 8 Family Guardian's sponsorship of the Club Monica Athletics Track and Field Classic
- 9 Freeport's Financial Services staff presents a sponsorship cheque for the Falcons Boys Club 9th Annual "Building Youth is Better Than Mending Men" Conference
- 10 Family Guardian donates to the Gentlemen's Club
- 11 Family Guardian Sponsors 15th Annual Duke of Edinburgh Cup Semi-Finals Golf Tournament, the proceeds of which benefit the Governor General's Youth Award program.
- 12 Family Guardian sponsors the Royal Bahamas Police Force's Annual Youth Summer Programme
- 13 FamGuard's Annual College of The Bahamas Scholarship Award
- 14 Family Guardian provides support to the Nurse Naomi Christie Home for Senior Citizens
- 15 Sponsorship of the 29th Annual Family Guardian/Barracuda Swim Meet
- 16 BahamaHealth hosting the Salvation Army School for the Blind for Founders' Day
- 17 Family Guardian sponsors the Bahamas Bowling Federation (BBF)
- 18 Family Guardian sponsors the Simpson C. Penn Foundation's annual Purpose and Potential Week for young men

MANAGEMENT DISCUSSION & ANALYSIS

Management Discussion and Analysis (MD&A)
For the year ended December 31, 2015.

This MD&A is dated April 20, 2016

OVERVIEW

FamGuard Corporation Limited (the “Company”) is a public company whose shares are traded on the Bahamas International Securities Exchange (BISX). The Company is incorporated under the laws of the Commonwealth of The Bahamas and serves as an investment holding company for the five wholly-owned subsidiaries: Family Guardian Insurance Company Limited, BahamaHealth Insurance Brokers Limited, FG Insurance Agents & Brokers Limited, FG Financial Limited and FG Capital Markets Limited (together the “Group”).

In October 2013, FamGuard Corporation, through its major subsidiary, Family Guardian Insurance Company, obtained participating interest in FG Financial Fund Limited SAC. FG Financial Fund Limited SAC (“the Fund”) is an umbrella fund that is sponsored by FG Financial Limited and managed by Family Guardian. The Fund encompasses four sub-funds, namely, FG Financial Preferred Income Fund, FG Financial Diversified Fund, FG Financial Growth Fund, and FG Financial Global US\$ Bond Fund. Each sub-fund has its own distinct investment strategy and is segregated from the other sub-funds within the Fund. As a result of FamGuard not only having power through the sponsorship of the Fund by its subsidiary FG Financial to direct the activities of the Fund but also benefitting from variable returns through its direct participating interest in the Fund, FamGuard was deemed to have control over the Fund and, as such, the Fund is consolidated into the financials of FamGuard Corporation.

BASIS OF PRESENTATION AND SUMMARY OF ACCOUNTING POLICIES

The consolidated financial statements, on which the information presented in this report is based, incorporate the financial statements of the Company, entities controlled by the Company and its subsidiaries. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”).

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of the consolidated financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as the disclosure of contingent assets and liabilities, at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period.

The Group evaluates such estimates on an ongoing basis, based upon historical results and experience, consultation with experts, trends and other methods considered reasonable in the particular circumstances, as well as the forecasts as to how these might change in the future.

Due to the inherent uncertainty of the assumptions and estimates, the effect of certain accounting policies under different conditions or assumptions could be materially different from those reported in the consolidated financial statements.

ECONOMIC REVIEW

For the economy of The Bahamas, 2015 has proven to be a year of transition. After several periods of continued monitoring of the economy by international rating agencies, a number of key economic measures were introduced by the Government of The Bahamas to address concerns and stimulate growth. For many years, the International Monetary Fund (IMF) has advised The Bahamas that its tax base could not support a growing country, and that its main source of taxation, customs duty, failed to capture trade in the services industry which represents a significant portion of the Bahamian economy. As a result, Value Added Tax (VAT) was introduced as a consumption tax charged on the value added to goods and services. The implementation of VAT was a significant milestone for the country.

The tourism industry was positively impacted by the success of international sporting events such as the International Association of Athletics Federations (IAAF) World Relays and the National Collegiate Athletic Association (NCAA) Battle for Atlantis, along with several key developments on the Family Islands. However, perhaps the most significant impact to our tourism brand was the \$3.5 billion Baha Mar project which filed for bankruptcy in June 2015 and remains unopen with no confirmed timeline for completion. Over 2000 employees were made redundant and continue to await a conclusion to the stalled project and dispute between the developer and contractor.

Like many countries in the region, The Bahamas continues to be impacted by external factors around the world. According to the Caribbean Development Bank's 2015 Economic Review and 2016 Outlook report, "the Caribbean economy experienced a difficult year in 2015, on the back of difficulties in the global economy. Global economic growth fell from 3.4% in 2014 to 3.1%. The main reason was the slowdown in China, which along with other events kept commodity prices low, impacting exporters of those products. Growth in the United States, United Kingdom and Canada was revised down during the year, with only the US showing higher growth than in 2014. Being small open economies, Caribbean countries were not immune from these effects".

The Group is significantly impacted by the external environment in which it operates. Factors such as economic growth, employment levels and disposable incomes affect the levels of new and renewed insurance and wealth management products sold by the Group. Additionally, interest rates and investment yields affect the level of investment returns and profit margins that the Group can generate from these products.

Notwithstanding the country's current economic environment, we are pleased with FamGuard's performance for the year ended December 31, 2015 and the improvements that have been experienced year over year. We have realized the benefits of investing in our staff and agents, offering quality products and service, and improving technology. We anticipate that the continuation of same will also produce positive results for FamGuard's shareholders, staff and the wider community.

MANAGEMENT DISCUSSION & ANALYSIS

SUMMARY OF FINANCIAL PERFORMANCE

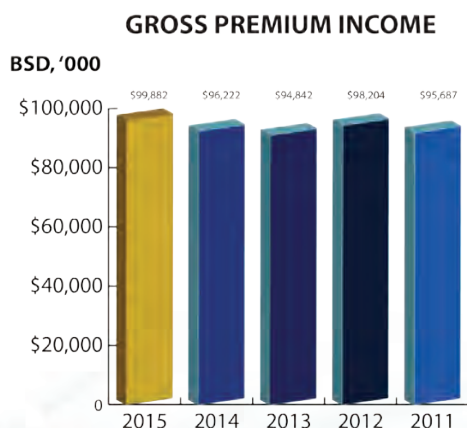
The insurance industry continues to be challenged by internal and external factors which impact the way we conduct business. Despite the challenges faced by the Company in 2015, we are pleased to report another strong performance year. FamGuard Corporation recorded profits of \$6.9 million for the year ended December 31, 2015, an increase of 8.3% over 2014. Profit attributable to common shareholders ended the year at \$4.6 million representing \$0.46 per ordinary share.

FINANCIAL PERFORMANCE

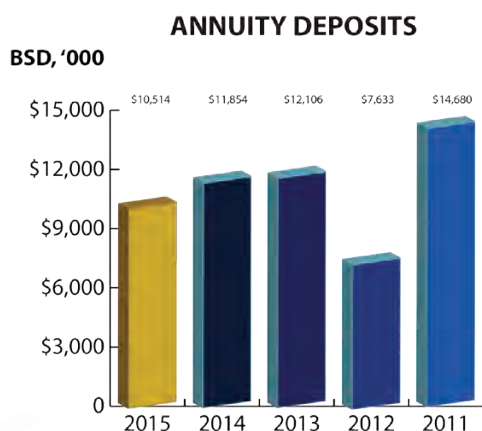
| BSD ,000 | 2015 | 2014 | 2013 | 2012 | 2011 |
|--|--------------|---------|---------|---------|---------|
| TOTAL REVENUES | 116,466 | 113,627 | 109,871 | 105,297 | 110,182 |
| TOTAL BENEFITS | 75,436 | 72,165 | 70,183 | 65,063 | 72,376 |
| TOTAL EXPENSES | 34,136 | 35,097 | 34,012 | 35,172 | 32,957 |
| NET PROFIT | 6,893 | 6,365 | 5,676 | 5,062 | 4,848 |
| PROFIT ATTRIB. TO ORDINARY SHAREHOLDERS | 4,553 | 4,720 | 4,743 | 4,437 | 4,186 |
| TOTAL COMPREHENSIVE INCOME | 7,761 | 9,644 | 6,339 | 5,022 | 5,777 |

The performance of the Group is highlighted by positive increases in total revenues resulting from an increase in net premiums and investment income combined with a decrease in administrative expenses over 2014.

Gross premiums for the year totaled \$99.9 million, ahead of the prior year by 3.8%. The group division made significant contributions to the overall increase as it was driven by strong business retention and new business sales.



Despite a 11.3% decline over 2014, the Group continues to experience a strong demand by policyholders for its annuity products. The variance is mainly due to larger deposits placed in 2014 versus 2015. The returns on these products remain competitive with the market and our annuities provide an alternative insurance product option for our policyholders.



Investment income contributed \$13.8 million to total revenues during the year. The increase over the prior year by 5.8% has contributed considerably to the bottom line as the Group was able to capitalize on short and long-term investment assets that came to market during the year. Additionally, the Fund saw an increase in the return on investment due to investments in higher yielding assets and the significant appreciation in market value of several equities.

In 2015, the Group sold several non-performing mortgage properties under power of sale which accounted for a realized loss in the statement of comprehensive income of \$868 thousand. This loss was offset by the release of mortgage provisions on the delinquent accounts sold.

TOTAL INCOME DISTRIBUTION

| BSD ,000 | 2015 | 2014 | 2013 | 2012 | 2011 |
|----------------------|----------------|----------------|----------------|----------------|----------------|
| NET PREMIUMS | 90,244 | 86,910 | 84,634 | 86,418 | 84,463 |
| ANNUITY DEPOSITS | 10,514 | 11,854 | 12,106 | 7,633 | 14,680 |
| INVESTMENT INCOME | 13,841 | 13,080 | 11,296 | 9,724 | 10,171 |
| OTHER INCOME | 1,867 | 1,783 | 1,835 | 1,522 | 1,238 |
| TOTAL REVENUE | 116,466 | 113,627 | 109,871 | 105,297 | 110,552 |

Net policyholder benefits across all three major divisions of the insurance company totaled \$75.4 million. Life and annuity benefits totalled \$32 million, of which \$21 million is related to current benefits, and \$11 million related to future benefits. The corresponding amounts for 2014 were a total of \$35 million, of which \$27 million was for current benefits, and \$8 million was in respect of future benefits. The reduction in net benefits is primarily due to a decline in annuity benefits and life claims during the period. Health insurance benefits totalled \$43 million, compared to \$37 million in 2014. Benefits exceeded prior year totals due to the increase in the group membership during the period.

Commissions represent compensation and benefits payable to insurance agents and brokers who generate new and renewal premium revenue for the Group. Commissions totalled \$11.7 million for 2015 compared to \$11.5 million for 2014.

The improvement in administrative expenses over 2014 is directly related to the timing of completed capital projects, a release of mortgage provisions on mortgaged properties sold under power of sale, and a reduction in employee benefits due to the timing of new hires and employee positions that were not filled during the year.

FINANCIAL MEASURES

| | 2015 | 2014 | 2013 |
|------------------------|-------|-------|-------|
| EFFICIENCY RATIO | 29.3% | 30.9% | 31.0% |
| BENEFITS RATIO | 64.8% | 63.5% | 63.9% |
| RETURN ON INVESTMENTS | 5.7% | 5.8% | 5.7% |
| RETURN ON TOTAL EQUITY | 6.6% | 6.7% | 7.4% |

MANAGEMENT DISCUSSION & ANALYSIS

Gains and losses recorded within other comprehensive income arose from the fair value changes of the available for sale investment assets and the re-measurement of defined benefit obligations. Other comprehensive income totaled \$7.8 million. The Company's financial strength and stability are evidenced by the consistent growth of its total asset base from year to year. Total assets increased from \$302 million in 2014 to \$325 million in 2015.

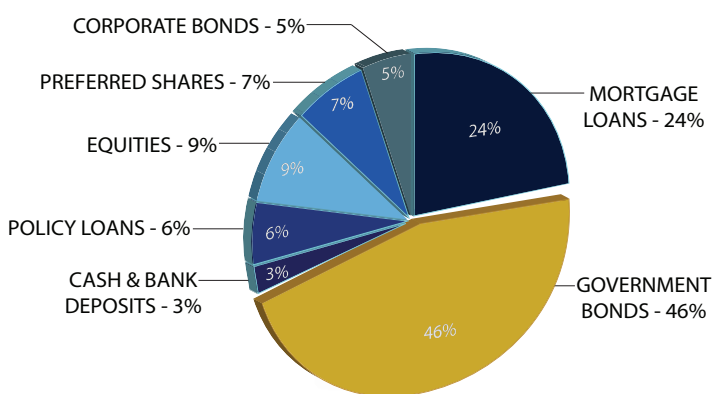
COMMON SHAREHOLDERS' RETURNS

| BSD | 2015 | 2014 | 2013 | 2012 | 2011 |
|--|-------------|-------------|-------------|-------------|-------------|
| BOOK VALUE PER COMMON SHARE | \$6.71 | \$6.41 | \$5.85 | \$5.55 | \$5.29 |
| MARKET VALUE PER COMMON SHARE | \$5.61 | \$5.50 | \$5.25 | \$5.14 | \$5.43 |
| EARNINGS PER COMMON SHARE | \$0.46 | \$0.47 | \$0.47 | \$0.44 | \$0.42 |
| DIVIDEND PER COMMON SHARE | \$0.24 | \$0.24 | \$0.24 | \$0.24 | \$0.24 |
| RETURN ON COMMON SHAREHOLDERS' EQUITY | 6.9% | 7.7% | 8.3% | 8.2% | 8.1% |

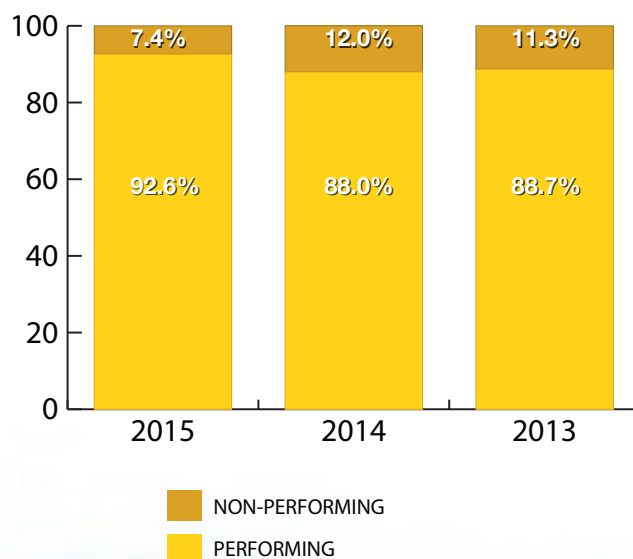
Debt securities comprise the largest class of invested assets and represented 66% of total invested assets and cash. These securities are most significant as their medium to long-term duration, regular interest payments received, and relatively low credit risk are appropriate to back long-term liabilities. The other invested assets are appropriately spread across various asset classes.

Our mortgage block of business continues to perform favorably, given the current market environment. The Company's non-performing mortgage loans represented 7.4% of the total portfolio, an improvement from the rate of 11.9% reported at the end of 2014. This rate compares favorably with the industry average in The Bahamas, which was at 14.8% at December 2015. (Source: The Central Bank of The Bahamas, Monthly Economic Financial Developments Report)

INVESTMENT ASSETS 2015



MORTGAGE PORTFOLIO



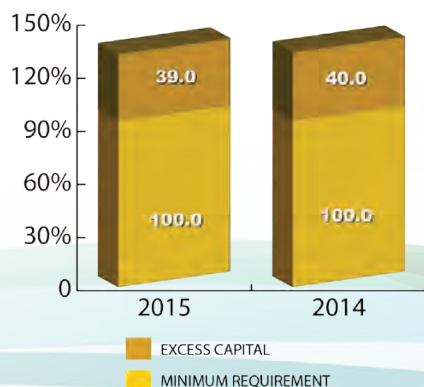
The Group's liabilities stood at \$216 million at the end of 2015, an increase of \$15 million or 7%. The total liabilities increased primarily due to the increase in reserves for future policyholder benefits.

FINANCIAL POSITION

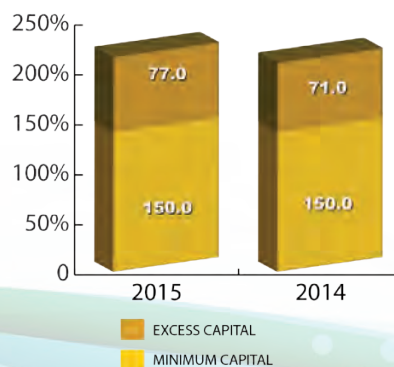
| BSD ,000 (with the exception of ratios) | 2015 | 2014 | 2013 | 2012 | 2011 |
|---|---------|---------|---------|---------|---------|
| FINANCIAL POSITION | | | | | |
| INVESTMENT ASSETS | 252,048 | 235,630 | 218,130 | 180,156 | 159,988 |
| POLICY RESERVES | 187,288 | 174,666 | 164,516 | 148,892 | 137,118 |
| TOTAL ASSETS | 324,536 | 301,758 | 277,758 | 237,745 | 222,804 |
| TOTAL LIABILITIES | 216,421 | 201,633 | 188,824 | 172,273 | 159,922 |
| SHAREHOLDERS' EQUITY | | | | | |
| COMMON SHAREHOLDERS' EQUITY | 67,097 | 64,077 | 58,479 | 55,473 | 52,882 |
| PREFERENCE SHAREHOLDERS' EQUITY | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 |
| NON- CONTROLLING INTEREST | 31,018 | 26,048 | 20,455 | - | - |
| TOTAL EQUITY | 108,115 | 100,126 | 88,934 | 65,473 | 62,882 |
| RATIO | | | | | |
| POLICY RESERVES TO INVESTMENT ASSETS | 74.3% | 74.1% | 75.4% | 82.6% | 85.7% |
| INVESTMENT ASSETS TO TOTAL ASSETS | 77.7% | 78.1% | 78.5% | 75.8% | 71.8% |
| TOTAL LIABILITIES TO TOTAL ASSETS | 66.7% | 66.8% | 68.0% | 72.5% | 71.8% |
| TOTAL EQUITY TO TOTAL ASSETS | 33.3% | 33.2% | 32.0% | 27.5% | 28.2% |
| COMMON EQUITY TO TOTAL ASSETS | 20.7% | 21.2% | 21.1% | 23.3% | 23.7% |

Maintaining a strong balance sheet is foundational to our long-term sustainability. The measures used to determine the capital adequacy of a life insurance company are the Canadian Minimum Continuing Capital and Surplus Requirements (MCCSR) ratio and the local solvency standard prescribed by the Insurance Act of 2005. Family Guardian Insurance, the Company's insurance subsidiary, recorded an MCCSR ratio of 227% as at December 31, 2015 and 139% for the local solvency ratio. Both ratios are significantly in excess of the minimum requirements of 150% and 100% respectively.

INSURANCE COMMISSION OF THE BAHAMAS SOLVENCY RATIO



MINIMUM CONTINUING CAPITAL AND SURPLUS REQUIREMENTS RATIO



MANAGEMENT DISCUSSION & ANALYSIS

The Company's risk profile remained consistent as the percentage of net insurance premiums between our long-term and short-term insurance products remained constant. The long-term life insurance block of business includes both our Home Service and Financial Services divisions and our short-term insurance represents our group life and health division. At the end of the year 2015 our long-term insurance net premiums were 38% of the portfolio and our short-term insurance net premiums were 62% of the portfolio.

SUMMARY OF QUARTERLY RESULTS 2015

| BSD ,000 | Q1 | Q2 | Q3 | Q4 | TOTAL |
|---|---------------|---------------|---------------|---------------|----------------|
| NET PREMIUMS | 21,908 | 22,854 | 22,524 | 22,958 | 90,244 |
| TOTAL REVENUES | 29,662 | 29,921 | 28,952 | 27,931 | 116,466 |
| QUARTERLY NET INCOME ATTRIBUTABLE TO: | | | | | |
| ORDINARY SHAREHOLDERS | 1,712 | 1,300 | 461 | 1,079 | 4,552 |
| PREFERRED SHAREHOLDERS | 0 | 312 | 0 | 313 | 625 |
| NON-CONTROLLING INTERESTS | 229 | 326 | 868 | 293 | 1,716 |
| | 1,941 | 1,938 | 1,329 | 1,685 | 6,893 |
| QUARTERLY EARNING PER ORDINARY SHARE*: | \$0.17 | \$0.13 | \$0.05 | \$0.11 | \$0.46 |

SUMMARY OF QUARTERLY RESULTS 2014

| BSD ,000 | Q1 | Q2 | Q3 | Q4 | TOTAL |
|---|---------------|---------------|---------------|---------------|----------------|
| NET PREMIUMS | 21,950 | 21,626 | 21,947 | 21,387 | 86,910 |
| TOTAL REVENUES | 27,676 | 27,830 | 30,021 | 28,100 | 113,627 |
| QUARTERLY NET INCOME ATTRIBUTABLE TO: | | | | | |
| ORDINARY SHAREHOLDERS | 1,959 | 836 | 614 | 1,310 | 4,720 |
| PREFERRED SHAREHOLDERS | 0 | 312 | 0 | 313 | 625 |
| NON-CONTROLLING INTERESTS | 155 | 226 | 215 | 424 | 1,020 |
| | 1,941 | 1,375 | 829 | 2,139 | 6,365 |
| QUARTERLY EARNING PER ORDINARY SHARE*: | \$0.20 | \$0.08 | \$0.06 | \$0.13 | \$0.47 |

* Quarterly earnings per ordinary share data is not shown in BSD ,000

THE WAY FORWARD

In 2016, the Group will address new challenges within the industry as well as the broader environment that will affect the way we do business.

The proposed introduction of National Health Insurance (NHI) is expected to have a direct impact on the way we manage our health portfolio. While we await the final details of NHI, we are focusing on new and enhanced products and services to meet our clients' insurance and investment needs.

To support our product development and customer service initiatives, we have appointed a Chief Information Officer to drive our strategic technology plan, which is to enhance our information systems, provide state-of-the-art tools for our clients, and realize greater efficiencies within the organization.

We have been impacted by an ever-changing regulatory environment. In 2015 we applied the new Value Added Tax (VAT) to our health and general insurance business lines, and made provisions for the first level of the Foreign Account Tax Compliance Act (FATCA) implementation, including the engagement of vendors to support its expected expansion.

The Group is poised to move forward with continued success. We remain vigilant in monitoring local and international events that affect our country's economy and responding strategically to meet the new challenges.





SECTION TWO: CONSOLIDATED FINANCIAL STATEMENTS

| | |
|---|----|
| Independent Auditors' Report | 29 |
| Appointed Actuary's Report | 30 |
| Consolidated Statement of Financial Position | 31 |
| Consolidated Statement of Profit or Loss and Other Comprehensive Income | 33 |
| Consolidated Statement of Changes in Equity | 35 |
| Consolidated Statement of Cash Flows | 36 |
| Notes to Consolidated Financial Statements | 38 |

INDEPENDENT AUDITORS' REPORT



Deloitte & Touche
Chartered Accountants
and Management Consultants
2nd Terrace, Centreville
P.O. Box N-7120
Nassau, Bahamas

Tel: + 1 (242) 302-4800
Fax: + 1 (242) 322-3101
<http://www.deloitte.com/bahamas>

INDEPENDENT AUDITORS' REPORT

To the Shareholders of
FamGuard Corporation Limited:

We have audited the accompanying consolidated financial statements of FamGuard Corporation Limited (the "Company") and its subsidiaries (together, "the Group"), which comprise the consolidated statement of financial position as of December 31, 2015, and the related consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of FamGuard Corporation Limited as of December 31, 2015, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

April 19, 2016

APPOINTED ACTUARY'S REPORT



APPOINTED ACTUARY'S REPORT

To the Board of Directors and Shareholders of FamGuard Corporation Limited

I have valued the actuarial liabilities and other policy liabilities of FamGuard Corporation Limited for its consolidated statement of financial position at 31 December 2015 and the change in the consolidated statement of profit or loss and other comprehensive income for the year ended 31 December 2015 in accordance with generally accepted actuarial practice including selection of appropriate assumptions and methods.

In my opinion, the amount of the actuarial and other policy liabilities makes appropriate provision for all policyholder obligations and the consolidated financial statements of FamGuard Corporation Limited fairly represent the results of the valuation.

A handwritten signature in black ink, appearing to read 'Jean Mongrain', written over a light blue circular background.

Jean Mongrain
Fellow, Canadian Institute of Actuaries
Fellow, Society of Actuaries
Member, Caribbean Actuarial Association
February 19, 2016

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2015

(Expressed in Bahamian dollars)

| | Notes | 2015 | 2014 |
|------------------------------------|-------|------------------------------|------------------------------|
| ASSETS | | | |
| Fair value through profit or loss | 6 | \$ 13,565,734 | \$ 12,743,245 |
| Available for sale | 6, 29 | 13,245,237 | 12,310,539 |
| Held-to-maturity | 6, 29 | 147,967,758 | 135,153,879 |
| Loans | 6 | <u>77,269,049</u> | <u>75,422,467</u> |
| Total financial investment assets | | 252,047,778 | 235,630,130 |
| Cash and bank balances | | 10,187,065 | 8,859,179 |
| Reinsurance assets | 10 | 8,677,855 | 7,787,963 |
| Receivables and other assets, net | 7, 22 | 18,785,175 | 14,984,601 |
| Intangible assets, net | 9 | 653,333 | 753,333 |
| Property, plant and equipment, net | 8 | <u>34,184,417</u> | <u>33,743,195</u> |
| TOTAL ASSETS | | <u><u>\$ 324,535,623</u></u> | <u><u>\$ 301,758,401</u></u> |

(Continued)

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2015 (Expressed in Bahamian dollars)

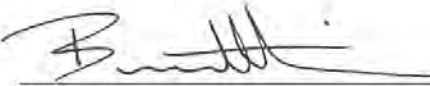
| | Notes | 2015 | 2014 |
|---|------------|-----------------------|-----------------------|
| LIABILITIES AND EQUITY | | | |
| LIABILITIES: | | | |
| Reserves for future policyholders' benefits | 10 | \$ 187,287,913 | \$ 174,665,956 |
| Other policyholders' funds | 11 | <u>18,270,484</u> | <u>16,064,122</u> |
| Policy liabilities | | 205,558,397 | 190,730,078 |
| Payables and accruals | 12, 22, 23 | <u>10,862,444</u> | <u>10,902,493</u> |
| Total liabilities | | <u>216,420,841</u> | <u>201,632,571</u> |
| EQUITY: | | | |
| Preference shares | 15 | 10,000,000 | 10,000,000 |
| Ordinary shares | 15 | 2,000,000 | 2,000,000 |
| Share premium | 15 | 10,801,080 | 10,801,080 |
| Revaluation reserve | 14 | 15,939,372 | 15,057,914 |
| Retained earnings | | <u>38,356,787</u> | <u>36,218,443</u> |
| Equity attributable to owners of the Parent | | 77,097,239 | 74,077,437 |
| Non-controlling interests | 22, 27 | <u>31,017,543</u> | <u>26,048,393</u> |
| Total equity | | <u>108,114,782</u> | <u>100,125,830</u> |
| TOTAL LIABILITIES AND EQUITY | | <u>\$ 324,535,623</u> | <u>\$ 301,758,401</u> |

(Concluded)

See notes to consolidated financial statements.

These consolidated financial statements were approved by the Board of Directors on April 11, 2016, and are signed on its behalf by:


Director


Director

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2015 (Expressed in Bahamian dollars)

| | Notes | 2015 | 2014 |
|---|---------------|--------------------|--------------------|
| INCOME: | | | |
| Gross premium income | | \$ 99,882,258 | \$ 96,222,216 |
| Premiums ceded to reinsurers | 16, 22 | <u>(9,638,363)</u> | <u>(9,311,764)</u> |
| Net premium income | | 90,243,895 | 86,910,452 |
| Annuity deposits | | <u>10,514,190</u> | <u>11,853,689</u> |
| Net premium income and annuity deposits | 16 | 100,758,085 | 98,764,141 |
| Interest income | | 12,811,810 | 11,771,832 |
| Dividend income | | 1,364,652 | 1,184,322 |
| Realized loss on sale of investment assets | | (867,922) | (349,550) |
| Unrealized gain on investment assets | 6 | 531,446 | 473,239 |
| Other operating income | 22 | <u>1,867,462</u> | <u>1,783,216</u> |
| Total income | | <u>116,465,533</u> | <u>113,627,200</u> |
| BENEFITS AND EXPENSES: | | | |
| Benefits: | | | |
| Policyholders' benefits | 17 | 69,229,126 | 68,819,840 |
| Reinsurance recoveries | 17, 22 | <u>(5,525,419)</u> | <u>(6,152,955)</u> |
| Net policyholders' benefits | | 63,703,707 | 62,666,885 |
| Increase in reserves for future policyholders' benefits | 10 | <u>11,732,065</u> | <u>9,498,285</u> |
| Total benefits | | <u>75,435,772</u> | <u>72,165,170</u> |
| Expenses: | | | |
| Operating expenses | 18-20, 22, 23 | 20,582,781 | 20,924,815 |
| Commissions | 22 | 11,691,270 | 11,489,055 |
| Depreciation expense | 8 | 1,587,470 | 1,854,904 |
| Bad debt expense, net | 6, 7 | 174,837 | 728,212 |
| Amortization | 9 | <u>100,000</u> | <u>100,000</u> |
| Total expenses | | <u>34,136,358</u> | <u>35,096,986</u> |
| Total benefits and expenses | | <u>109,572,130</u> | <u>107,262,156</u> |
| PROFIT FOR THE YEAR | | <u>6,893,403</u> | <u>6,365,044</u> |

(Continued)

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2015 (Expressed in Bahamian dollars)

| | Notes | 2015 | 2014 |
|--|-------|---------------------|---------------------|
| OTHER COMPREHENSIVE INCOME: | | | |
| Items that may be reclassified subsequently to profit or loss: | | | |
| Net value of income on available-for-sale financial assets | 6, 14 | \$ 881,458 | \$ 539,381 |
| Revaluation of fixed assets | 8, 14 | - | 2,747,735 |
| Items that will not be reclassified subsequently to profit or loss: | | | |
| Remeasurement of defined benefit obligation | 23 | <u>(14,172)</u> | <u>(8,659)</u> |
| Total other comprehensive income | | <u>867,286</u> | <u>3,278,457</u> |
| TOTAL COMPREHENSIVE INCOME | | <u>\$ 7,760,689</u> | <u>\$ 9,643,501</u> |
| PROFIT ATTRIBUTABLE TO: | | | |
| Ordinary shareholders | | \$ 4,552,516 | \$ 4,720,479 |
| Preferred shareholders | | 625,000 | 625,000 |
| Non-controlling interests | 27 | <u>1,715,887</u> | <u>1,019,565</u> |
| | | <u>\$ 6,893,403</u> | <u>\$ 6,365,044</u> |
| Earnings per ordinary share | 24 | <u>\$ 0.46</u> | <u>\$ 0.47</u> |
| COMPREHENSIVE INCOME ATTRIBUTABLE TO: | | | |
| Ordinary shareholders | | \$ 5,419,802 | \$ 7,998,936 |
| Preferred shareholders | | 625,000 | 625,000 |
| Non-controlling interests | | <u>1,715,887</u> | <u>1,019,565</u> |
| | | <u>\$ 7,760,689</u> | <u>\$ 9,643,501</u> |

(Concluded)

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEAR ENDED DECEMBER 31, 2015

(Expressed in Bahamian dollars)

| | Notes | Share Capital | | Share Premium (Note 15) | Revaluation Reserve (Note 14) | Retained Earnings | Attributable to Owners of the Parent | Non- Controlling Interests (Note 27) | Total |
|--|--------|-----------------------------------|---------------------------------|-------------------------------|-------------------------------------|----------------------|---|---|-----------------------|
| | | Preference Shares (Note 15) | Ordinary Shares (Note 15) | | | | | | |
| Balance as of December 31, 2013 | | \$ 10,000,000 | \$ 2,000,000 | \$ 10,801,080 | \$ 11,770,798 | \$ 33,906,623 | \$ 68,478,501 | \$ 20,455,388 | \$ 88,933,889 |
| Additional non-controlling interests arising from net contributions from investors | 27 | - | - | - | - | - | - | 4,573,440 | 4,573,440 |
| Profit for 2014 | | - | - | - | - | 5,345,479 | 5,345,479 | 1,019,565 | 6,365,044 |
| Other comprehensive income for 2014 | 14, 23 | - | - | - | 3,287,116 | (8,659) | 3,278,457 | - | 3,278,457 |
| Dividends declared and paid - Preference shares | | - | - | - | - | (625,000) | (625,000) | - | (625,000) |
| Ordinary shares (\$0.24 per share) | | - | - | - | - | (2,400,000) | (2,400,000) | - | (2,400,000) |
| Balance as of December 31, 2014 | | <u>10,000,000</u> | <u>2,000,000</u> | <u>10,801,080</u> | <u>15,057,914</u> | <u>36,218,443</u> | <u>74,077,437</u> | <u>26,048,393</u> | <u>100,125,830</u> |
| Additional non-controlling interests arising from net contributions from investors | 27 | - | - | - | - | - | - | 3,253,263 | 3,253,263 |
| Profit for 2015 | | - | - | - | - | 5,177,516 | 5,177,516 | 1,715,887 | 6,893,403 |
| Other comprehensive income for 2015 | 14, 23 | - | - | - | 881,458 | (14,172) | 867,286 | - | 867,286 |
| Dividends declared and paid - Preference shares | | - | - | - | - | (625,000) | (625,000) | - | (625,000) |
| Ordinary shares (\$0.24 per share) | | - | - | - | - | (2,400,000) | (2,400,000) | - | (2,400,000) |
| Balance as of December 31, 2015 | | <u>\$ 10,000,000</u> | <u>\$ 2,000,000</u> | <u>\$ 10,801,080</u> | <u>\$ 15,939,372</u> | <u>\$ 38,356,787</u> | <u>\$ 77,097,239</u> | <u>\$ 31,017,543</u> | <u>\$ 108,114,782</u> |

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2015

(Expressed in Bahamian dollars)

| | Notes | 2015 | 2014 |
|---|-------|--------------------|--------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Profit for the year | | \$ 6,893,403 | \$ 6,365,044 |
| Adjustments for: | | | |
| Depreciation expense | 8 | 1,587,470 | 1,854,904 |
| Amortization of intangible asset | 9 | 100,000 | 100,000 |
| Unrealized gain on investment assets | | (531,446) | (473,239) |
| Realized loss on sale of investment assets | | 867,922 | 349,550 |
| Increase in reinsurance assets | | (889,892) | (651,598) |
| (Decrease) increase in mortgage provision | 6 | (6,891) | 331,148 |
| Change in reserves for future policyholders' benefits | | 12,621,957 | 10,149,883 |
| Interest income | | (12,811,810) | (11,771,832) |
| Dividend income | | <u>(1,364,652)</u> | <u>(1,184,322)</u> |
| Operating profit before working capital changes | | 6,466,061 | 5,069,538 |
| Increase in receivables and other assets | | (3,800,574) | (2,632,007) |
| Decrease in payables and accruals | | (40,049) | (299,277) |
| Increase in other policyholders' funds | | <u>2,206,362</u> | <u>2,958,291</u> |
| Net cash from operating activities | | <u>4,831,800</u> | <u>5,096,545</u> |

(Continued)

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

CONSOLIDATED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2015

(Expressed in Bahamian dollars)

| | Notes | 2015 | 2014 |
|--|-------|----------------------|---------------------|
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Net contributions from investors | | \$ 3,784,709 | \$ 5,046,679 |
| Net proceeds from bank term deposits greater than three months | | 5,856,297 | 10,724,411 |
| Purchase of corporate bonds | | (4,630,974) | (21,000) |
| Net purchase of preferred shares, held-to-maturity | | (2,321,501) | (2,787,665) |
| Purchase of Government bonds and notes | | (11,214,000) | (16,050,190) |
| Net purchase of equities | | (291,043) | (9,768,160) |
| Net policy loans issued | | (668,919) | (843,305) |
| Net mortgage loans issued | | (1,129,720) | (1,375,946) |
| Net purchase of property, plant and equipment | 8 | (2,034,340) | (1,696,187) |
| Interest received | | 10,805,925 | 11,517,026 |
| Dividends received | | 1,364,652 | 1,184,322 |
| Net cash used in investing activities | | <u>(478,914)</u> | <u>(4,070,015)</u> |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Dividends paid on ordinary shares | | (2,400,000) | (2,400,000) |
| Dividends paid on preferred shares | | <u>(625,000)</u> | <u>(625,000)</u> |
| Net cash used in financing activities | | <u>(3,025,000)</u> | <u>(3,025,000)</u> |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | | 1,327,886 | (1,998,470) |
| CASH AND CASH EQUIVALENTS: | | | |
| Beginning of year | | <u>8,859,179</u> | <u>10,857,649</u> |
| End of year | | <u>\$ 10,187,065</u> | <u>\$ 8,859,179</u> |

(Concluded)

See notes to consolidated financial statements.

FAMGUARD CORPORATION LIMITED

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

(Expressed in Bahamian dollars)

1. GENERAL

FamGuard Corporation Limited (the “Company”) is incorporated under the laws of the Commonwealth of The Bahamas and serves as an investment holding company with five wholly owned subsidiaries; Family Guardian Insurance Company Limited (FG), BahamaHealth Insurance Brokers Limited (formerly BahamaHealth Insurance Brokers and Benefit Consultants Limited), FG Insurance Agents & Brokers Limited, FG Financial Limited and FG Capital Markets Limited (together, “the Group”). FG is the principal operating unit and is licensed as an insurance company under the Insurance Companies Act, 1969. FG sells life and health insurance products in The Bahamas.

FG Financial Fund Limited SAC (the “Fund”) is also included as a subsidiary and is the umbrella Fund for its four Sub-Funds; FG Financial Preferred Income Fund, FG Financial Diversified Fund, FG Financial Growth Fund and FG Financial Global USD Bond Fund. Each Sub-Fund has its own investment strategy and is segregated from the other Sub-Funds within the umbrella Fund.

The registered office of the Company is located at the offices of E. Dawson Roberts & Co., Parliament and Shirley Streets, Nassau, Bahamas.

2. ADOPTION OF NEW AND AMENDED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) AND INTERNATIONAL ACCOUNTING STANDARDS (IAS)

In the current year, the Group has adopted all of the new and revised standards and interpretations issued by the International Accounting Standards Board (the “IASB”) and the International Financial Reporting Interpretations Committee (the “IFRIC”) of the IASB that are relevant to its operations and effective for accounting periods beginning on January 1, 2015.

New and amendments to standards

IAS 19 Defined Benefit Plans: Employee Contributions

The adoption of this standard had no material impact on the Group’s consolidated financial statements.

At the date of authorization of these consolidated financial statements, the following relevant standards and interpretations were in issue but not yet effective:

New standards

IFRS 9 Financial Instruments (effective for annual periods beginning on or after January 1, 2018)

| | |
|---------|--|
| IFRS 14 | Regulatory Deferral Accounts (effective for annual periods beginning on or after January 1, 2016) |
| IFRS 15 | Revenue from Contracts with Customers (effective for annual periods beginning on or after January 1, 2018) |
| IFRS 16 | Leases (effective for annual periods beginning on or after January 1, 2019) |

Amendments to standards

| | |
|---|--|
| IFRS 10 and IAS 28 | Sale of Contribution of Assets between an Investor and its Associates or Joint Venture |
| IFRS 10, 12 and IAS 28 | Investment Entities: Applying the Consolidation Exception |
| IFRS 11 | Accounting for Acquisitions of Interests in Joint Operations |
| IAS 1 | Disclosure Initiatives |
| IAS 16, 38 | Clarification of Acceptable Methods of Depreciation and Amortization |
| IAS 16, 41 | Agriculture: Bearer Plants |
| IAS 19 | Defined Benefit Plans: Employee Contributions |
| Annual Improvements to IFRS's 2012-2014 Cycle | |

Annual improvements to IFRS 2010 to 2012 cycle

| | |
|---------|-------------------------------|
| IFRS 2 | Share-based Payment |
| IFRS 3 | Business Combinations |
| IFRS 8 | Operation Segments |
| IFRS 13 | Fair Value Measurement |
| IAS 16 | Property, Plant and Equipment |
| IAS 24 | Related Party Disclosures |
| IAS 38 | Intangible Assets |

Annual improvements to IFRS 2011 to 2013 cycle

| | |
|---------|------------------------|
| IFRS 3 | Business Combinations |
| IFRS 13 | Fair Value Measurement |
| IAS 40 | Investment Property |

Management has not assessed whether the relevant adoption of these standards and interpretations in future periods will have a material impact on the consolidated financial statements of the Group.

3. SIGNIFICANT ACCOUNTING POLICIES

- a. **Statement of compliance** - The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and the interpretations adopted by the IASB.
- b. **Basis of preparation** - The consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain property, plant and equipment and financial instruments.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account, the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such basis.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed separately.

The accounting policies set out below have been applied consistently by the Group's entities.

- c. **Basis of consolidation** - The consolidated financial statements incorporate the financial statements of the Company, entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:
 - has power over the investee;
 - is exposed, or has rights, to variable returns from its involvement with the investee; and
 - has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

- When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Company's equity. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling interest's share of changes in equity since the date of the combination.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Group's ownership interest in existing subsidiaries - Changes in the Group's ownership interest in the subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the value of the consideration paid or received is recognized directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, a gain or loss is recognized in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognized in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investment in an associate or joint venture.

- d. Cash and cash equivalents* - For purposes of the consolidated cash flow statement, cash and cash equivalents consist of cash on hand, demand balances with banks and bank term deposits with original contractual maturities of three months or less.
- e. Product classification* - Insurance contracts are defined as those containing significant insurance risk if, and only if, an insured event could cause an insurer to make significant additional payments in any scenario, excluding scenarios that lack commercial substance, at the inception of the contract. Such contracts remain insurance contracts until all rights and obligations are extinguished or expire. Contracts can be reclassified as insurance contracts after inception if insurance risk becomes significant. Any contracts not considered to be insurance contracts under IFRS are classified as investment contracts.
- f. Reserves for insurance contracts* - The reserves for insurance contracts in force at the consolidated statement of financial position date are calculated according to accepted standards of actuarial principles and are determined by the Group's Appointed Actuary.

The Group calculates the majority of its liabilities for individual life insurance policies using the Canadian Policy Premium Method ("PPM"). Actuarial liabilities under PPM are calculated as the present value of future benefits and expenses, less the present value of future policy premiums. The calculation of these policy reserves is based on assumptions as to future rates for mortality and morbidity, investment yields, policy lapses and expenses, which contain margins for adverse deviations.

Liabilities for deferred annuity policies with a 5% minimum interest rate guarantee are calculated using PPM. Liabilities for other deferred annuities are computed as the value of accrued invested funds. Reserves for immediate payout annuities are calculated using PPM.

Claims reserves for group health policies are estimated from incurred claims and the history of prior claim payments.

Liabilities for other short-term health policies, renewable at the option of the Group, comprise unearned premiums plus a contingency reserve for claims.

- g. Property, plant and equipment** - Freehold land and buildings are shown at fair value, based on periodic, normally triennial, valuations by external independent appraisers, less accumulated depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is adjusted to the revalued amount of the asset. All other property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the assets.

Improvements which extend the useful lives or increase the value of assets are capitalized.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are charged to the consolidated statement of profit or loss and other comprehensive income as repairs and maintenance during the financial period in which they are incurred.

Increases in the carrying amount arising on revaluation of freehold land and buildings are credited to the revaluation surplus account in equity. Decreases that offset previous increases of the same asset are charged against the revaluation reserve account directly in equity; all other decreases are charged to the consolidated statement of profit or loss and other comprehensive income.

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date.

An asset's carrying amount is written down immediately to its estimated recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Freehold land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts over their estimated useful lives, as follows:

| | |
|--------------------------------|---|
| Freehold buildings | 2.5% per annum |
| Furniture and equipment | 10% - 20% per annum |
| Motor vehicles | 25% per annum |
| Computer hardware and software | 20% - 33% per annum |
| Leasehold improvements | shorter of period of the leases and estimated economic life of the improvements |

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the consolidated statement of profit or loss and other comprehensive income. When revalued assets are sold, the amounts included in the revaluation surplus are transferred to retained earnings.

Work in progress is stated at cost. Depreciation charges are deferred on work in progress until project completion, at which time such assets are transferred to specific categories of property, plant and equipment.

- h. *Intangible assets*** - Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized on a straight-line basis over their useful lives. The estimated useful life and amortization method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses.

As a result of certain acquisitions of insurance contracts, the Group carries a customer contract intangible asset representing the value of future profits from the acquired contracts. This asset was initially measured at fair value by estimating the net present value of future cash flows from the contracts in force at the date of acquisition. The Group subsequently amortizes this asset on a straight-line basis over the estimated life of 10 years.

- i. *Financial investment assets*** - The Group classifies its financial investment assets in the following categories; (i) financial assets at fair value through profit or loss (FVTPL), (ii) held-to-maturity, (iii) available-for-sale and (iv) loans and receivables. The classification depends on the purpose for which the investment assets were acquired. Management determines the classification of its investment assets at initial recognition.

(i) *Financial assets at fair value through profit or loss*

Financial assets are classified at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition, it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item.

(ii) *Held-to-maturity*

Held-to-maturity financial assets are non-derivative assets with fixed or determinable payments and fixed maturities, other than those that meet the definition of loans and receivables that the Group's management has the positive intention and ability to hold to maturity. Held-to-maturity financial assets are recorded at amortized cost using the effective interest method, less any impairment, with revenue recognized on an effective yield basis.

(iii) *Available-for-sale*

A financial investment asset is classified as financial assets available-for-sale if acquired principally for the purpose of selling in the long-term or if it does not meet the definition for any other category.

Regular-way purchases and sales of equities are recognized on trade date, which is the date that the Group commits to purchase or sell the equity. Investments in equities are initially recognized at cost and subsequently re-measured at fair value.

Fair value is determined by reference to quoted bid prices for ordinary shares. Investments are determined to have been sold when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership. Unrealized gains and losses arising from changes in the fair value of the investments in equities category are presented in the consolidated statement of profit or loss and other comprehensive income in the period in which they arise. Realized gains and losses arising from changes in the fair value of the investments in equities category are transferred from other comprehensive income to profit or loss in the period in which they arise.

Management in their assessment of the equity securities determined that available-for-sale securities are impaired when there has been a significant or prolonged decline in the fair value below its cost. In making its judgment of what is considered significant or prolonged management has evaluated factors such as the volatility of the share price, the financial health of the investee, industry and sector performance, and the nature of the market in which the investments are traded. In consideration of these factors, Management's policy defines a significant decline as a decline in value of more than forty percent (40%) and a prolonged decline as a decline in value for more than 24 months.

(iv) *Loans and receivables*

A financial investment asset is classified at amortized cost if it is a non-derivative financial asset with fixed or determinable payments that is not quoted in an active market, other than those that the Group intends to sell in the short-term.

Loans and receivables are carried at amortized cost, using the effective interest method less any provision for impairment in value.

A loan or receivable is impaired if its carrying amount is greater than its estimated recoverable amount. The amount of the impairment loss for loans and receivables carried at amortized cost is calculated as the difference between the carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate.

- j. Loans* - Policy loans arise when the Group extends money to the policy holder. Automatic premium loans arise under the terms of a life insurance contract should the premium become past due on the contract.

Policy loans and automatic premium loans are carried at the balance outstanding plus accrued interest. No provision for loss on these loans is deemed necessary by management because these loans are fully collateralized by the cash surrender value of the policies.

Mortgage and commercial loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money directly to a borrower with no intention of trading the receivable. Mortgage loans are secured by first demand mortgages and provide for monthly repayments at variable interest rates over periods of up to twenty-five years on residential loans and up to twenty years on commercial loans.

Mortgage and commercial loans are stated at the principal balance outstanding plus accrued interest, less specific provisions on certain non-current loans and deferred commitment fees. Specific provisions are made on non-current loans for mortgages over three months in arrears, based on management's evaluation of the respective loans. A specific provision for non-current mortgage loans is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the mortgage loan. Significant financial difficulties of the borrower, probability that the borrower will enter financial reorganization, and default or delinquency in payments are considered indicators that the mortgage loan is impaired.

The amount of the specific provision for loans is the difference between the loan's carrying amount and the recoverable amount, being the present value of estimated future cash flows, including recoveries from guarantees and collateral, discounted at the effective interest rate at inception of the loan. The amount of the provision for loan loss is recognized in the consolidated statement of profit or loss and other comprehensive income. If the amount of the provision subsequently decreases due to an event occurring after the write-down, the release of the provision is recognized in the consolidated statement of profit or loss and other comprehensive income. Payments on loans past due are first applied to the interest outstanding. Accrued interest on non-current loans is excluded from interest income.

At each valuation date, the Appointed Actuary reviews the assumptions in performing the valuation of the reserves for future policyholder benefits. The Appointed Actuary includes a provision for asset default in the modeling of cash flows, based on industry and Company experience, and includes specific margins for assets backing the actuarial liabilities, including investment assets.

k. Foreign currency translation:

(i) Functional and presentation currency - Items included in the consolidated financial statements are measured using the currency of the primary economic environment in which the Group operates (functional currency), the Bahamian dollar. The consolidated financial statements are presented in Bahamian dollars, which is also the Group's presentation currency.

(ii) Transactions and balances - Assets and liabilities denominated or accounted for in currencies other than the Bahamian dollar are translated into Bahamian dollars at the exchange rate prevailing at the consolidated statement of financial position date. Foreign currency transactions and income and expense items have been translated at the exchange rates prevailing at the date of the transaction. Gains or losses arising from transactions in foreign currencies are included in the consolidated statement of profit or loss and other comprehensive income.

l. Impairment of assets - The Group assesses at each consolidated statement of financial position date whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset is impaired if its carrying amount is greater than its estimated recoverable amount. The amount of the impairment, for assets carried at amortized cost is calculated as the difference between the assets carrying amount and the present value of expected future cash flows discounted at the financial instrument's original effective interest rate.

If in a subsequent period, the amount of the impairment decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment is decreased and the decrease is recognized in the consolidated statement of profit or loss and other comprehensive income.

m. Reinsurance transactions - In the normal course of its life and health insurance business, the Group seeks to limit its exposure to loss on any single insured and to recover benefits paid, by ceding premiums to reinsurers under excess coverage and quota share contracts. Contracts entered into that meet the classification requirements for insurance contracts in Note 3(v) are classified as reinsurance contracts held. Under the excess coverage contracts, the Group retains a range of \$75,000 to \$100,000 (2014: \$75,000 to \$100,000) coverage per individual life and individual accidental death benefit. Under the quota share contracts, the Group retains 50% of the face amount per individual life and accidental death benefit to a maximum of \$100,000 on any one life insured. Individual and group medical retention limit is retained at \$175,000 per member.

The benefits to which the Group is entitled under reinsurance contracts held are recognized as reinsurance recoveries. These assets consist of short-term balances due from reinsurers and are classified within receivables and other assets. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognized as an expense when due.

Reinsurance payables are recorded in accounts payable and accruals in the consolidated statement of financial position.

- n. Non-premium revenue and expense recognition* - Revenue is measured at the fair value of the consideration received or receivable. Non-premium revenue and expenses are accounted for on the accrual basis.

Dividend income from investments is recognized when the shareholder's right to receive payments has been established, provided that it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably.

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Income which forms an integral part of the effective interest rate of a loan (i.e. commitment fees) is deferred and recognized as income over the life of the loan.

- o. Leases* - Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases are recognized in the consolidated statement of profit or loss and other comprehensive income on a straight-line basis over the period of the lease.

- p. Employee benefits - pension obligations* - The Group has a defined contribution pension plan for eligible agents and employees whereby the Group pays contributions to a pension plan separately administered by the Group. The Group has no further payment obligations once the contributions have been paid. The plan requires participants to contribute 5% of their gross earnings and commissions and the Group contributes 4% of eligible earnings. The Group's contributions to the defined contribution pension plan are recognized in the consolidated statement of profit or loss and other comprehensive income in the year to which they relate.

- q. Employee benefits - postretirement medical benefit* - For defined benefit retirement plans, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Remeasurement, comprising actuarial gains and losses, is reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they occur. Remeasurement recognized in other comprehensive income is reflected immediately in retained earnings and will not be reclassified to profit or loss. Past service cost is recognized in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorized as follows:

- Service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements);
- Net interest expense or income; and
- Remeasurement.

The Group presents the first two components of defined benefit costs in operating expenses on the consolidated statement of profit or loss and other comprehensive income. Curtailment gains and losses are accounted for as past service costs.

The retirement benefit obligation recognized in the consolidated statement of financial position represents the actual deficit or surplus in the Group's defined benefit plans. Any surplus resulting from this calculation is limited to the present value of any economic benefits available in the form of refunds from the plans or reductions in future contributions to the plans.

- r. **Share capital** - Shares are classified as equity when there is no obligation to transfer cash or other assets.
- s. **Earnings per share** - Basic earnings per share is calculated by dividing profit or loss available to ordinary shareholders by the weighted average number of ordinary shares in issue during the year, excluding the average number of ordinary shares purchased by the Group and held as treasury shares. There are no dilutive transactions that would have an impact to earnings per share.
- t. **Dividend distribution** - Dividend distribution to the Group's shareholders are recognized in the consolidated financial statements in the year in which the dividends are declared by the Board of Directors.
- u. **Insurance contracts - classification** - The Group issues contracts that transfer insurance risk, financial risk or both. Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Group defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

A number of insurance contracts contain a Discretionary Participation Feature (DPF). This feature entitles the holder to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- that are likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the Group; and
- that are contractually based on:
 - (i) the performance or a specified pool of contracts or a specified type of contract; and
 - (ii) realized and/or unrealized investment returns on a specified pool of assets held by the Group.

The amount and timing of the distribution to individual contract holders is at the discretion of the Group, subject to the advice of the Appointed Actuary.

- v. **Insurance contracts - recognition and measurement** - Insurance contracts including those with DPF are classified into four main categories, depending on the duration of risk and whether or not the terms and conditions are fixed.

Short-term insurance contracts

These contracts are group and individual health and hospitalization contracts, and short-duration life insurance contracts. These contracts protect policyholders from the consequences of events (such as death, disability or sickness) that would affect the ability of the policyholder or his/her dependents to maintain their current level of income. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or are linked to the extent of the economic loss suffered by the policyholder. There are no maturity or surrender benefits.

Premiums are recognized as revenue proportionately over the period of coverage. Claims and loss adjustment expenses are recognized in the consolidated statement of profit or loss and other comprehensive income as incurred based on the estimated liability for compensation owed to policyholders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the consolidated statement of financial position date even if they have not yet been reported to the Group. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Group and statistical analyses for the claims incurred but not reported.

Long-term insurance contracts with fixed and guaranteed terms

These contracts insure events associated with human life (for example death, or survival) over a long duration. Premiums are recognized as revenue when they become payable by the policyholder. Premiums are shown before deduction of commission.

Benefits payable to beneficiaries are recorded as an expense when they are incurred.

A liability for contractual benefits that are expected to be incurred is recorded when the premiums are recognized. The liability is based on assumptions as to mortality, persistency, maintenance expenses and investment income. A margin for adverse deviations is included in the assumptions.

Long-term insurance contracts without fixed and guaranteed terms

These contracts insure events associated with human life (for example death, or survival) over a long duration. Premiums are recognized as revenue when they become payable by the policyholder. These premiums however, are increased by credited interest (in the case of universal life contracts) or change in the unit prices (in the case of unit-linked contracts) and are decreased by policy administration fees, mortality and surrender charges and any withdrawals. Premiums are shown before deduction of commission.

Benefits payable to beneficiaries are recorded as an expense when they are incurred.

Liabilities for universal life policies, including unit-linked contracts, are based on assumptions as to future mortality, persistency, maintenance expenses, investment income, and crediting interest rates. A margin for adverse deviations is included in the assumptions.

Liabilities for deferred annuities with a 5% minimum interest rate guarantee are based on assumptions as to future mortality, persistency, maintenance expenses, investment income, and crediting interest rates. A margin for adverse deviation is included in the assumptions.

Liabilities for other deferred annuities are computed as the value of accrued invested funds.

Long-term insurance contracts with fixed and guaranteed terms and with DPF

These contracts insure events associated with human life (for example death, or survival) over a long duration. Premiums are recognized as revenue when they become payable by the policyholder. Premiums are shown before deduction of commission.

Benefits payable to beneficiaries are recorded as an expense when they are incurred.

A liability for contractual benefits that are expected to be incurred is recorded when the premiums are recognized. The liability is based on assumptions as to mortality, persistency, maintenance expenses and investment income. A margin for adverse deviations is included in the assumptions.

In addition, these contracts also participate in the profits of the Group. As the Group declares the bonus to be paid, it is credited to the individual policyholders.

- w. ***Other provisions*** - Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

- x. ***Related parties*** - Related parties are defined as follows:

- (i) Controlling shareholders;
- (ii) Subsidiaries;
- (iii) Associates;
- (iv) Individuals owning, directly or indirectly, an interest in the voting power that gives them significant influence over the enterprise, i.e. normally more than 20% of shares (plus close family members of such individuals);
- (v) Key management personnel - persons who have authority for planning, directing and controlling the enterprise (plus close family members of such individuals);
- (vi) Directors and
- (vii) Enterprises owned by the individuals described in (iv) and (v).

- y. **Segments** - For the purposes of segment reporting, the products and services provided by the Group are subject to similar risks and returns. There are no distinguishable geographical segments, as the geographical areas in which the Group operates are considered to be of similar economic and political conditions and subject to the same risks and returns. Direct expenses are recognized directly by the segment. General and administrative expenses are allocated mainly by square footage of office space used, time spent by employees, or head count depending on the nature of the expense.
- z. **Issues and redemptions of participating shares** - The Group issues participating, non-voting shares which are redeemable for cash equal to a proportionate share of the net assets of the Fund. These are classified as non-controlling interests in the consolidated statement of financial position. These shares are recorded at prices calculated monthly based on the net asset value of the Fund. Participation in the Fund is limited to eligible investors as described in the Fund's Prospectus.
- aa. **Commission expense** - Commission expense is comprised of commissions earned by the Group's sales force and external agents and brokers on insurance and investment products sold. Commission expense is recognized when payable.
- ab. **Policy dividends on deposits** - Policy dividends on deposits comprises dividends declared on policies, together with accrued interest, but not withdrawn from the Group.
- ac. **Taxation** - The Group is subject to tax on gross premium income at a rate of 3%. There are no taxes levied on the Group, except Value Added Taxes, applied at a rate of 7.5% on goods and services purchased.

4. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

Critical judgments in applying the Group's accounting policies - In the process of applying the Group's accounting policies, which are described above, judgments made by management that have the most significant effect on the amounts recognized in the consolidated financial statements are discussed in the relevant notes below.

Key sources of estimation uncertainty - critical accounting estimates - The preparation of consolidated financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as the disclosure of contingent assets and liabilities, at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Certain amounts included in or affecting the Group's financial statements and related disclosure must be estimated, requiring the Group to make assumptions with respect to values or conditions which cannot be known with certainty at the time the consolidated financial statements are prepared. A "critical accounting estimate" is one which is both important to the portrayal of the Group's financial condition and requires management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

The Group evaluates such estimates on an ongoing basis, based upon historical results and experience, consultation with experts, trends and other methods considered reasonable in the particular circumstances, as well as the forecasts as to how these might change in the future.

a. *Estimate of future payments and premiums arising from long-term insurance contracts.*

The determination of the liabilities under long-term insurance contracts is dependent on estimates made by the Group. Estimates are made as to the expected number of deaths for each of the years in which the Group is exposed to risk. The Group bases these estimates on mortality tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Group's own experience. For contracts that insure the risk of longevity, appropriate but not excessively prudent allowance is made for expected mortality improvements. The estimated number of deaths determines the value of the benefit payments and the value of the valuation premiums. The main source of uncertainty is that epidemics such as AIDS, and wide-ranging lifestyle changes, such as in eating, smoking and exercise habits, could result in future mortality being significantly worse than in the past for the age groups in which the Group has significant exposure to mortality risk. However, continuing improvements in medical care and social conditions could result in improvements in longevity in excess of those allowed for in the estimates used to determine the liability for contacts where the Group is exposed to longevity risk.

b. Impairment

The Group has made significant investments in tangible and intangible assets. These assets and investments are tested for impairment when circumstances indicate there may be potential impairment. Factors considered important which could trigger an impairment review include the following: significant fall in market values; significant underperformance relative to historical or projected future operating results; significant changes in the use of the assets or the strategy for the overall business, including assets that are decided to be phased out or replaced and assets that are damaged or taken out of use; significant negative industry or economic trends; and significant cost overruns in the development of assets.

Estimating recoverable amounts of assets must in part be based on management evaluations, including estimates of future performance, revenue generating capacity of the assets, assumptions of the future market conditions and the success in marketing of new products and services. Changes in circumstances and in management's evaluations and assumptions may give rise to impairment losses in the relevant periods.

c. Depreciation and amortization

Depreciation and amortization is based on management estimates of the future useful life of property, plant and equipment and on the revaluation analysis performed triennially. Estimates may change due to technological developments, competition, changes in market conditions, the revaluation analysis and other factors and may result in changes in the estimated useful life and in the amortization or depreciation charges. The Group reviews the future useful life of property, plant and equipment periodically, taking into consideration the factors mentioned above and all other important factors.

Estimated useful life for similar types of assets may vary between different entities in the Group due to local factors such as growth rate, maturity of the market, history and expectations for replacements or transfer of assets, climate, etc. In the case of significant changes in the estimated useful lives, depreciation and amortization charges are adjusted prospectively.

d. Revaluation of property, plant and equipment

The Group measures its land and buildings at revalued amounts triennially, with changes in fair value being recognized in the revaluation reserve on the consolidated statement of financial position. An independent valuation of the Group's land and buildings is performed to determine the fair value with reference to market-based evidence, using comparable prices adjusted for specific market factors such as nature, location, and the condition of the respective property.

e. Legal proceedings, claims and regulatory discussions

The Group is subject to various legal proceedings, claims and regulatory discussions, the outcomes of which are subject to significant uncertainty. The Group evaluates, among other factors, the degree of probability of an unfavorable outcome and the ability to make a reasonable estimate of the amount of loss. Unanticipated events or changes in these factors may require the Group to increase or decrease the amount the Group has accrued for any matter, or accrue for a matter that has not been previously accrued because it was not considered probable, or a reasonable estimate could not be made.

f. Loan loss provision

To cover any shortfalls from mortgage loans, the Group records specific provisions on non-current loans, based on the assessed value of the underlying collateral and other determinants of net realizable value, including independent appraisal and an assessment of the forced sale value of the underlying collateral.

g. Held-to-maturity financial investment assets

Management has reviewed the Group's held-to-maturity financial investment assets in the light of its capital maintenance and liquidity requirements and has confirmed the Group's positive intention and ability to hold those assets to maturity.

h. Available-for-sale financial assets

The Group determines that available-for-sale financial assets are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Group evaluates among other factors, the normal volatility in share price, the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flow. Impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and financing and operational cash flows.

i. Retirement benefit obligation

The Group's retirement benefit obligation is discounted at a rate determined by reference to market yields at the end of the reporting period on high quality Government bonds. Significant judgment is required when determining the criteria for bonds to be included in the population from which the yield curve is derived. The most significant criteria considered for the selection of bonds include whether there is a deep market in the bonds, quality of the bonds and the identification of outliers which are excluded.

Other key assumptions for retirement benefit obligations include medical, dental and vision cost trend rates and mortality rates. Medical rates are determined by the current year's average per capita costs for all participants. 2015 average per capita costs for retirees was estimated by age groupings.

The Group bases the estimates for mortality on tables that reflect recent historical mortality experience, adjusted where appropriate to reflect the Group own experience.

j. Control over FG Financial Fund Limited SAC

In October 2013, the Group obtained participating interests in an affiliated umbrella fund, FG Financial Fund Limited SAC. The interests were obtained at market net asset values.

Note 28 describes that FG Financial Fund Limited SAC is a subsidiary of the Group, even though the group only has a 35% (2014: 38%) ownership interest in the affiliated umbrella fund.

The Group assessed whether or not it has control over the Fund, based on practical ability to direct the relevant activities of the Fund unilaterally. In making their judgment, the Group considered that the relevant activities of the Fund are determined by the Board of Directors of the Fund based on majority vote. However, the majority of the Board members of the Fund also serve as Directors of the Group, giving them power to direct the relevant activities. In addition, the Board of the Fund is selected by 100% of the voting rights held by a subsidiary in the Group.

Additionally, the Group obtained exposure or rights to variable returns through its direct investment and the investment of other related parties (de facto agents). Therefore, after assessment, it was concluded that the Group has sufficient power to direct the relevant activities of the Fund and sufficient exposure or rights to variable returns; therefore it has control over FG Financial Fund Limited SAC.

k. Classification of insurance contracts

The classification of contracts with policyholders is dependent on critical judgements made by the Group. Insurance contracts are defined as those containing significant insurance risk if, and only if, an insured event could cause an insurer to make significant additional payments in any scenario, excluding scenarios that lack commercial substance, at inception of the contract. A contract is classified as an insurance contract if it transfers significant risk. As a general rule, the Group defines as a significant insurance risk, the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

5. MANAGEMENT OF INSURANCE AND FINANCIAL RISK

The Group issues contracts that transfer insurance risk, financial risk or both. The Group's activities expose it to a variety of financial risks, including the effects of changes in equity market prices and interest rates. The Group's overall risk management approach focuses on the unpredictability of insured events and financial markets and seeks to minimize potential adverse effects on the financial performance of the Group.

a. ***Fair value of financial assets and liabilities***

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Underlying the definition of fair value is the presumption that the Group is a going concern without any intention or need to liquidate, curtail materially the scale of its operations or undertake a transaction on adverse terms.

In the opinion of management, the estimated fair value of financial assets and financial liabilities (cash and bank balances, premiums receivable, receivables and other assets and accounts payable and accrued liabilities) at the consolidated statement of financial position date were not materially different from their carrying values due to their short term nature.

The following table depicts the classification of financial assets:

| | 2015 | | | | |
|-----------------------------|----------------------|----------------------------------|------------------------------|--------------------------------|-----------------------|
| | FVTPL | Loans and Receivables | Held-To- Maturity | Available- For-Sale | Total |
| FINANCIAL ASSETS | | | | | |
| Financial investment assets | \$ 13,565,734 | \$ 77,269,049 | \$ 147,967,758 | \$ 13,245,237 | \$ 252,047,778 |
| All other financial assets | - | - | - | - | - |
| | <u>\$ 13,565,734</u> | <u>\$ 77,269,049</u> | <u>\$ 147,967,758</u> | <u>\$ 13,245,237</u> | <u>\$ 252,047,778</u> |
| | 2014 | | | | |
| | FVTPL | Loans and Receivables | Held-To- Maturity | Available- For-Sale | Total |
| FINANCIAL ASSETS | | | | | |
| Financial investment assets | \$ 12,743,245 | \$ 75,422,467 | \$ 135,153,879 | \$ 12,310,539 | \$ 235,630,130 |
| All other financial assets | - | - | - | - | - |
| | <u>\$ 12,743,245</u> | <u>\$ 75,422,467</u> | <u>\$ 135,153,879</u> | <u>\$ 12,310,539</u> | <u>\$ 235,630,130</u> |

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into levels 1 to 3 based on the degree to which the fair value is observable. These instruments are reported at fair value on a recurring basis (i.e. at the end of each reporting period).

Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

(Continued)

| | 2015 | | | |
|-------------------------|----------------------|----------------|----------------|----------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| FINANCIAL ASSETS | | | | |
| FVTPL | \$ 13,565,734 | \$ - | \$ - | \$ 13,565,734 |
| Available-for-sale | <u>13,245,237</u> | <u>-</u> | <u>-</u> | <u>13,245,237</u> |
| | <u>\$ 26,810,971</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 26,810,971</u> |
| | 2014 | | | |
| | Level 1 | Level 2 | Level 3 | Total |
| FINANCIAL ASSETS | | | | |
| FVTPL | \$ 12,743,245 | \$ - | \$ - | \$ 12,743,245 |
| Available-for-sale | <u>12,310,539</u> | <u>-</u> | <u>-</u> | <u>12,310,539</u> |
| | <u>\$ 25,053,784</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 25,053,784</u> |

b. Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract this risk is random and therefore unpredictable.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than expected. Insurance events are random and the actual number and amounts of claims and benefits will vary from year to year from the estimate established via statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio.

The Group seeks to limit its exposure to loss on any single insured and to recover benefits paid, by ceding premiums to reinsurers under excess coverage and quota share contracts. Under the excess coverage contracts, the Group retains a range of \$75,000 to \$100,000 (2014: \$75,000 to \$100,000) coverage per individual life and individual accidental death benefit. Under the quota share contracts, the Group retains 50% of the face amount per individual life and accidental death benefit to a maximum of \$100,000 on any one life insured. Individual and group medical retention limit is retained at \$175,000 per member.

(Continued)

Long-term insurance contracts

For contracts where death is the insured risk, the most significant factors that could increase the overall frequency and severity of claims are epidemics, such as AIDS, and wide ranging lifestyle changes, such as in eating, smoking and exercise habits resulting in earlier or more claims than expected.

The Group manages these risks through its underwriting strategy and reinsurance arrangements. The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type and level of insured benefits.

The Group's underwriting strategy includes medical selection with benefits limited to reflect the health condition of applicants and retention limits on any single life insured.

| \$ | 2015 | 2014 |
|-----------------|-------------------------|-------------------------|
| 0 - 9,999 | \$ 114,788,830 | \$ 115,862,770 |
| 10,000 - 24,999 | 303,994,821 | 306,247,667 |
| 25,000 - 49,999 | 103,971,898 | 111,307,796 |
| 50,000 and over | <u>1,001,072,263</u> | <u>1,027,125,484</u> |
| | <u>\$ 1,523,827,812</u> | <u>\$ 1,560,543,717</u> |

Short-term insurance contracts

The following table shows the estimate of claims by calendar year, net of reinsurance, for the past 10 years. The top half of the table shows how the estimate of total incurred claims for each calendar year varies based on when the estimate is made. Generally, the estimate becomes closer to the final reality in each subsequent year, as a smaller percentage of claims remain unpaid. The lower portion of the table reconciles the current estimate of incurred claims (less those claims already paid) with the amount included in the consolidated statement of financial position on December 31, 2015. (All amounts are in \$000).

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | Total |
|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Estimate of ultimate claims | | | | | | | | | | | |
| End of year incurred | <u>\$ 15,372</u> | <u>\$ 16,632</u> | <u>\$ 24,044</u> | <u>\$ 36,431</u> | <u>\$ 38,848</u> | <u>\$ 37,645</u> | <u>\$ 34,607</u> | <u>\$ 32,832</u> | <u>\$ 34,718</u> | <u>\$ 41,712</u> | <u>\$ 312,841</u> |
| One year later | <u>\$ 14,497</u> | <u>\$ 15,767</u> | <u>\$ 23,552</u> | <u>\$ 36,534</u> | <u>\$ 38,407</u> | <u>\$ 36,260</u> | <u>\$ 33,963</u> | <u>\$ 31,617</u> | <u>\$ 33,682</u> | | |
| Two years later | <u>\$ 14,521</u> | <u>\$ 15,703</u> | <u>\$ 23,556</u> | <u>\$ 36,542</u> | <u>\$ 38,443</u> | <u>\$ 36,308</u> | <u>\$ 34,157</u> | <u>\$ 31,496</u> | <u>\$ -</u> | | |
| Three years later | <u>\$ 14,516</u> | <u>\$ 15,694</u> | <u>\$ 23,564</u> | <u>\$ 36,590</u> | <u>\$ 38,482</u> | <u>\$ 36,294</u> | <u>\$ 34,077</u> | <u>\$ -</u> | <u>\$ -</u> | | |
| Four years later | <u>\$ 14,514</u> | <u>\$ 15,695</u> | <u>\$ 23,597</u> | <u>\$ 36,617</u> | <u>\$ 38,475</u> | <u>\$ 36,289</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | | |
| Current (December 31, 2015) estimate of ultimate claims | <u>\$ 14,514</u> | <u>\$ 15,695</u> | <u>\$ 23,597</u> | <u>\$ 36,617</u> | <u>\$ 38,475</u> | <u>\$ 36,289</u> | <u>\$ 34,077</u> | <u>\$ 31,496</u> | <u>\$ 33,682</u> | <u>\$ 41,712</u> | <u>\$ 306,154</u> |
| Cumulative payments (through December 31, 2015) | <u>14,514</u> | <u>15,695</u> | <u>23,597</u> | <u>36,617</u> | <u>38,475</u> | <u>36,287</u> | <u>34,075</u> | <u>31,521</u> | <u>33,736</u> | <u>35,868</u> | <u>300,385</u> |
| Current (December 31, 2015) statement of financial position liability | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 2</u> | <u>\$ 2</u> | <u>\$ (25)</u> | <u>\$ (54)</u> | <u>\$ 5,844</u> | <u>\$ 5,769</u> |

(Continued)

c. *Cash flow and fair value interest rate risk*

Cash flow risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates. The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows.

Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise.

The Board sets limits on the level of mismatch of interest rate re-pricing that may be undertaken, which is monitored regularly.

Loans and held-to-maturity financial assets are subject to floating interest rates. If future interest rates were increased or decreased by 1%, interest income in the consolidated statement of profit or loss and other comprehensive income would increase or decrease by \$1,697,007 (2014: \$1,598,526).

d. *Market risk*

Market risk is the risk that the value of the financial instrument will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security, its issuer or factors affecting all securities traded in the market. The Group manages its risk through the Investment Committees, which monitors the price movement of securities on The Bahamas International Securities Exchange (BISX).

If future market prices were to increase or decrease by 10% this would result in an increase or decrease in other comprehensive income of \$849,665 (2014: \$761,519) and profit or loss of \$355,367 (2014: \$287,422). Management mitigates this risk by diversification of its portfolio.

e. *Credit risk*

The Group has exposure to credit risk, which is the risk that a counter party will be unable to pay amounts in full when due. Key areas represented by aggregate amounts disclosed on the face of the consolidated statement of financial position where the Group is exposed to credit risk are:

- Term deposits placed with banks
- Mortgage loans and loans to policyholders
- Amounts due from reinsurers
- Amounts due from insurance policyholders

The Group's term deposits are mainly placed with well-known high quality banks. Mortgage loans and loans to policyholders are fully collateralized by the relevant property assets and cash surrender values respectively.

(Continued)

Reinsurance is used to manage insurance risk. This does not, however, discharge the Group's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Group remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their publicly available financial information prior to finalization of any contract.

The Group has one main reinsurer for its long-term insurance contracts, a large multinational corporation that has a Standard & Poors (S&P) rating of AA-.

f. Liquidity risk

The Group is exposed to daily calls on its available cash resources from claims arising from insurance contracts. Liquidity risk is the risk that cash may not be available to pay obligations when due at a reasonable cost.

The Group maintains sufficient liquidity (cash and marketable securities) to meet all contractual liabilities as they fall due. The following table shows the undiscounted payout pattern, net of premiums, of the actuarial liabilities.

| | 2015 | | | | | |
|---|----------------------|---------------------|----------------------|----------------------|-----------------------|-----------------------|
| | Not Classified | Up to 1 year | 1 to 5 years | 6 to 10 years | Over 10 years | Total |
| Short-term insurance contracts | \$ - | \$ 7,456,429 | \$ - | \$ - | \$ - | \$ 7,456,429 |
| Long-term with fixed and guaranteed terms | 947,831 | (3,016,370) | 4,257,477 | 20,406,736 | 218,397,717 | 240,993,391 |
| Long-term without fixed and guaranteed terms | 65,489,090 | 1,137,037 | 7,171,944 | 9,366,153 | 32,863,165 | 116,027,389 |
| Long-term without fixed and guaranteed terms and with DPF | - | 795,235 | 4,859,904 | 8,439,556 | 67,483,655 | 81,578,350 |
| Total | <u>\$ 66,436,921</u> | <u>\$ 6,372,331</u> | <u>\$ 16,289,325</u> | <u>\$ 38,212,445</u> | <u>\$ 318,744,537</u> | <u>\$ 446,055,559</u> |

| | 2014 | | | | | |
|---|----------------------|---------------------|----------------------|----------------------|-----------------------|-----------------------|
| | Not Classified | Up to 1 year | 1 to 5 years | 6 to 10 years | Over 10 years | Total |
| Short-term insurance contracts | \$ - | \$ 6,506,196 | \$ - | \$ - | \$ - | \$ 6,506,196 |
| Long-term with fixed and guaranteed terms | 1,282,660 | (2,891,914) | 3,619,633 | 18,696,210 | 210,463,625 | 231,170,214 |
| Long-term without fixed and guaranteed terms | 61,817,331 | 1,131,198 | 6,789,455 | 8,607,842 | 29,405,494 | 107,751,320 |
| Long-term without fixed and guaranteed terms and with DPF | - | 639,925 | 4,372,238 | 7,942,239 | 65,236,833 | 78,191,235 |
| Total | <u>\$ 63,099,991</u> | <u>\$ 5,385,405</u> | <u>\$ 14,781,326</u> | <u>\$ 35,246,291</u> | <u>\$ 305,105,952</u> | <u>\$ 423,618,965</u> |

Amounts not classified consist mostly of deferred annuity fund balances.

g. Capital risk management

The Group manages its capital to ensure that it will be able to continue as a going concern while maximizing the return to shareholders through optimization of the debt and equity balance. The Group's overall strategy remains unchanged from 2014.

(Continued)

External capital requirements are enforced and regulated by the Insurance Commission of The Bahamas. These requirements are established to ensure sufficient solvency margins are maintained. The Group exceeded both the statutory margin and minimum ratio requirements of qualified admissible assets.

In addition to the solvency margins required by the regulators, the Group measures its solvency ratio using Canadian reserve methodologies and solvency standards as measured by the Minimum Continuity Capital and Surplus Requirement (“MCCSR”). At December 31, 2015 the Group’ MCCSR ratio exceeded the required target of 150%.

The capital structure of the Group consists of cash and cash equivalents and equity, comprising issued capital, reserves and retained earnings.

h. Operational risk

Operational risk relates to the risk of direct or indirect loss resulting from inadequate or failed internal processes, people and systems or from external events. This risk is mitigated by communicated and enforced policies and procedures, staff training, and ongoing monitoring and review by management, as well as ongoing internal audit processes.

(Concluded)

6. FINANCIAL INVESTMENT ASSETS

Financial investment assets comprise the following:

| | 2015 | 2014 |
|--|----------------------|----------------------|
| (a) Fair value through profit or loss (FVTPL): | | |
| At beginning of year | \$ 12,743,245 | \$ 2,501,846 |
| Purchase of equities | 291,043 | 9,768,160 |
| Change in unrealized gain on investment in equities through profit or loss | <u>531,446</u> | <u>473,239</u> |
| At end of year | <u>\$ 13,565,734</u> | <u>\$ 12,743,245</u> |
| (b) Available for sale (AFS): | | |
| Investment in equities at beginning of year | \$ 7,615,189 | \$ 7,075,808 |
| Change in unrealized loss on investment in equities through revaluation reserve | <u>881,458</u> | <u>539,381</u> |
| | <u>8,496,647</u> | <u>7,615,189</u> |
| Investment in redeemable preferred shares | 4,662,040 | 4,609,040 |
| Add: Accrued interest receivable | <u>86,550</u> | <u>86,310</u> |
| | <u>4,748,590</u> | <u>4,695,350</u> |
| Total financial investment assets available-for-sale | <u>\$ 13,245,237</u> | <u>\$ 12,310,539</u> |
| (c) Held-to-maturity (HTM): | | |
| Bahamas Government bonds | \$ 83,177,000 | \$ 73,972,000 |
| Bahamas Mortgage Corporation bonds | 10,000,000 | 11,500,000 |
| Bahamas Government notes | 8,830,000 | 8,830,000 |
| Education Loan Authority bonds | 7,300,000 | 6,300,000 |
| Clifton Heritage bonds | 2,238,600 | 2,238,600 |
| Bahamas Treasury notes | 2,009,000 | - |
| Bridge Authority bonds | <u>807,400</u> | <u>307,400</u> |
| Government bonds, at amortized cost | 114,362,000 | 103,148,000 |
| Add: Accrued interest receivable | <u>1,748,261</u> | <u>1,269,171</u> |
| | <u>116,110,261</u> | <u>104,417,171</u> |
| Redeemable preferred shares, at amortized cost | 12,100,126 | 9,831,625 |
| Add: Accrued interest receivable | <u>56,640</u> | <u>59,352</u> |
| | <u>12,156,766</u> | <u>9,890,977</u> |
| Corporate bonds, at amortized cost | 12,371,974 | 7,741,000 |
| Add: Accrued interest receivable | <u>119,205</u> | <u>94,683</u> |
| | <u>12,491,179</u> | <u>7,835,683</u> |
| Other bank term deposits, at amortized cost | 6,751,766 | 12,608,063 |
| Add: Accrued interest receivable | <u>457,786</u> | <u>401,985</u> |
| | <u>7,209,552</u> | <u>13,010,048</u> |
| Total financial investment assets held to maturity | <u>\$147,967,758</u> | <u>\$135,153,879</u> |

(Continued)

Investments in equities comprise of ordinary shares in Bahamian companies that are listed on The Bahamas International Stock Exchange (“BISX”).

Held to maturity securities have interest rates ranging from 1.75% to 8.5% per annum (2014: 3.15% to 8.5%) and scheduled maturities between 2016 and 2044 (2014: 2015 and 2037).

In 2011, in accordance with the Insurance Act 2005 (Amended), the Company established a Trust Account (the “Family Guardian Statutory Deposit Trust”) in which \$2,000,000 of Bahamas Government Registered Stocks have been placed in Trust. This amount is restricted for regulatory purposes; however, the interest income on these stocks accrues to the Company.

In accordance with amendments dated October 13, 2008 to IAS 39 Financial Instruments: Recognition and Measurement and IFRS 7 Financial Instruments: Disclosures, the Group opted to reclassify its investment in equities at that date from fair value through profit or loss to available-for-sale with effect from July 1, 2008. The carrying value of the investments in the reclassified equities is equivalent to the fair value and as at December 31, 2015 is \$7,582,177 (2014: \$6,803,430). The accumulated gain or fair value loss that would have been recognized in profit or loss since the reclassification had the investment in equities not been reclassified is \$1,156,420 gain (2014: \$377,673 gain) taking into consideration impairment losses previously transferred to profit or loss.

| | 2015 | 2014 |
|--|----------------------|----------------------|
| (d) Loans: | | |
| (i) Policy loans comprise: | | |
| Policy loans | \$ 11,362,278 | \$ 11,121,227 |
| Automatic premium loans | <u>3,220,524</u> | <u>2,792,656</u> |
| | 14,582,802 | 13,913,883 |
| Add: Accrued interest receivable | <u>757,639</u> | <u>705,852</u> |
| | <u>15,340,441</u> | <u>14,619,735</u> |
| (ii) Mortgage loans comprise: | | |
| Commercial: | | |
| Current | 2,333,785 | 2,497,922 |
| Over 90 days | 1,160,642 | 1,497,455 |
| Residential: | | |
| Current | 56,731,372 | 52,075,504 |
| Over 90 days | <u>3,550,370</u> | <u>6,575,568</u> |
| | 63,776,169 | 62,646,449 |
| Less: Specific provision for credit risk | (1,782,389) | (1,789,280) |
| Deferred commitment fees | <u>(404,499)</u> | <u>(369,407)</u> |
| | 61,589,281 | 60,487,762 |
| Add: Accrued interest receivable | <u>339,327</u> | <u>314,970</u> |
| | <u>61,928,608</u> | <u>60,802,732</u> |
| Total loans | <u>\$ 77,269,049</u> | <u>\$ 75,422,467</u> |

(Continued)

Policy loans and automatic premium loans (APLs) are allowed on Ordinary Life policies. An interest rate ranging from 0% to 11% (2014: 0% to 11%) per annum is charged on policy loans and APLs.

Movements in loan loss provisions are as follows:

| | Specific Provision |
|---------------------------------|-------------------------------|
| Balance as of December 31, 2013 | \$ 1,458,132 |
| Bad debt expense | <u>331,148</u> |
| Balance as of December 31, 2014 | 1,789,280 |
| Bad debt expense | 967,861 |
| Release of bad debt | <u>(974,752)</u> |
| Balance as of December 31, 2015 | <u>\$ 1,782,389</u> |

An interest rate of 5.75% per annum (2014: 5.75%) is charged on residential mortgage loans to directors, officers and staff with two or more years of service. Included in total loans are mortgages to related parties which carry interest rates between 5.57% to 8.50% in the amount of \$231,068 (2014: \$272,732). Related party interest income from mortgages for the year ended December 31, 2015 is \$15,238 (2014: \$35,133) and related party interest receivable on mortgages as of December 31, 2015 is \$879 (2014: \$1,117).

As of December 31, 2015, the Group had non-performing mortgage loans of \$4,711,012 (2014: \$8,073,023) for which interest of \$1,661,124 (2014: \$2,160,055) had not been recognized in the consolidated statement of profit or loss and other comprehensive income. Management has determined that mortgage loans totaling \$5,666,853 (2014: \$5,998,962) are past due but not considered impaired.

During the year, the Group sold properties under power of sale, which had previously been provided for. As such, the provisions in respect to these properties were released. The release of provisions for the year ended December 31, 2015 amounted to \$974,752 and this is included in bad debt expenses in the consolidated statement of profit or loss and other comprehensive income.

(Concluded)

7. RECEIVABLES AND OTHER ASSETS, NET

Receivables and other assets comprise:

| | 2015 | 2014 |
|--|---------------------|---------------------|
| Reinsurance recoveries | \$ 6,958,049 | \$ 6,220,475 |
| Other receivables and other assets | 5,814,599 | 4,361,134 |
| Premium receivables, net | 4,482,033 | 3,021,493 |
| Receivables from general insurance clients | 1,647,924 | 1,366,455 |
| Prepayments and deposits | <u>540,425</u> | <u>575,862</u> |
| | 19,443,030 | 15,545,419 |
| Less: allowance for doubtful accounts | <u>(657,855)</u> | <u>(560,818)</u> |
| | <u>\$18,785,175</u> | <u>\$14,984,601</u> |

The movement in allowance for doubtful accounts is as follows:

| | 2015 | 2014 |
|----------------------------|-------------------|-------------------|
| Balance, beginning of year | \$ 560,818 | \$ 526,800 |
| Bad debt expense | 181,728 | 397,064 |
| Recovery of bad debt | <u>(84,691)</u> | <u>(363,046)</u> |
| Balance, end of year | <u>\$ 657,855</u> | <u>\$ 560,818</u> |

8. PROPERTY, PLANT AND EQUIPMENT, NET

The movement of property and equipment for the year is as follows:

| | 2015 | | | | | | | |
|--------------------------------------|----------------------|-----------------------|--------------------------|-------------------|------------------------------------|---------------------------|---------------------|----------------------|
| | Freehold Land | Freehold Buildings | Furniture & Equipment | Motor Vehicles | Computer Hardware & Software | Leasehold Improvements | Work in Progress | Total |
| Year ended December 31, 2015 | | | | | | | | |
| Opening net book amount | \$ 10,174,420 | \$ 19,686,580 | \$ 1,370,386 | \$ 15,719 | \$ 951,012 | \$ 1,313,028 | \$ 232,050 | \$ 33,743,195 |
| Additions | - | - | 58,713 | - | 70,825 | 19,470 | 1,885,332 | 2,034,340 |
| Revaluations | - | - | - | - | - | - | - | - |
| Transfers | - | - | - | - | 58,117 | 23,572 | (81,689) | - |
| Disposals - cost | - | - | (6,000) | - | (14,028) | - | - | (20,028) |
| Depreciation charge | - | (487,335) | (428,882) | (6,986) | (299,413) | (364,854) | - | (1,587,470) |
| Disposals - accumulated depreciation | - | - | 6,000 | - | 8,380 | - | - | 14,380 |
| Closing net book amount | <u>\$ 10,174,420</u> | <u>\$ 19,199,245</u> | <u>\$ 1,000,217</u> | <u>\$ 8,733</u> | <u>\$ 774,893</u> | <u>\$ 991,216</u> | <u>\$ 2,035,693</u> | <u>\$ 34,184,417</u> |
| As of December 31, 2015 | | | | | | | | |
| Cost or revaluation | \$ 10,174,420 | \$ 19,700,280 | \$ 4,692,268 | \$ 76,443 | \$ 3,883,537 | \$ 5,969,984 | \$ - | \$ 44,496,932 |
| Work in progress | - | - | - | - | - | - | 2,035,693 | 2,035,693 |
| Accumulated depreciation | <u>-</u> | <u>(501,035)</u> | <u>(3,692,051)</u> | <u>(67,710)</u> | <u>(3,108,644)</u> | <u>(4,978,768)</u> | <u>-</u> | <u>(12,348,208)</u> |
| Net book amount | <u>\$ 10,174,420</u> | <u>\$ 19,199,245</u> | <u>\$ 1,000,217</u> | <u>\$ 8,733</u> | <u>\$ 774,893</u> | <u>\$ 991,216</u> | <u>\$ 2,035,693</u> | <u>\$ 34,184,417</u> |

(Continued)

2014

| | Freehold <u>Land</u> | Freehold <u>Buildings</u> | Furniture & <u>Equipment</u> | Motor <u>Vehicles</u> | Computer Hardware & Software | Leasehold <u>Improvements</u> | Work <u>in Progress</u> | <u>Total</u> |
|------------------------------|-------------------------|------------------------------|---------------------------------|--------------------------|------------------------------------|----------------------------------|----------------------------|----------------------|
| Year ended December 31, 2014 | | | | | | | | |
| Opening net book amount | \$ 9,773,483 | \$ 17,565,624 | \$ 1,202,658 | \$ 22,706 | \$ 973,603 | \$ 804,773 | \$ 811,330 | \$ 31,154,177 |
| Additions | - | 281,257 | 433,170 | - | 342,986 | 20,750 | 719,352 | 1,797,515 |
| Revaluations | 400,937 | 2,346,798 | - | - | - | - | - | 2,747,735 |
| Transfers | - | 68,475 | 151,309 | - | (55,172) | 1,134,020 | (1,298,632) | - |
| Reclassification | - | (96,500) | - | - | (4,828) | - | - | (101,328) |
| Depreciation charge | - | (479,074) | (416,751) | (6,987) | (305,577) | (646,515) | - | (1,854,904) |
| Closing net book amount | <u>\$ 10,174,420</u> | <u>\$ 19,686,580</u> | <u>\$ 1,370,386</u> | <u>\$ 15,719</u> | <u>\$ 951,012</u> | <u>\$ 1,313,028</u> | <u>\$ 232,050</u> | <u>\$ 33,743,195</u> |
| As of December 31, 2014 | | | | | | | | |
| Cost or revaluation | \$ 10,174,420 | \$ 19,686,580 | \$ 4,639,555 | \$ 76,442 | \$ 3,788,050 | \$ 5,940,643 | \$ - | \$ 44,305,690 |
| Work in progress | - | - | - | - | - | - | 232,050 | 232,050 |
| Accumulated depreciation | - | - | (3,269,169) | (60,723) | (2,837,038) | (4,627,615) | - | (10,794,545) |
| Net book amount | <u>\$ 10,174,420</u> | <u>\$ 19,686,580</u> | <u>\$ 1,370,386</u> | <u>\$ 15,719</u> | <u>\$ 951,012</u> | <u>\$ 1,313,028</u> | <u>\$ 232,050</u> | <u>\$ 33,743,195</u> |

(Continued)

The Group's freehold land and buildings are stated at their revalued amounts, being the fair value at the date of revaluation, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. The fair value measurement of the Group's land and buildings as at December 31, 2014 was performed by R. Brownrigg of Bahamas Realty; an accredited independent appraiser with the appropriate qualifications and experience in the fair value measurement of properties in the relevant locations.

The fair value of the land and buildings was determined based on valuations using the Income Capitalization method, Sales method and the Cost method which were used to derive an "as is" value, which was determined to be the assets' highest and best use.

Freehold land and buildings each include a revaluation surplus of \$6,112,476 (2014: \$6,112,476) and \$4,258,402 (2014: \$4,258,402), respectively.

Had the Group's land and buildings been measured on a historical cost basis, their carrying amount would have been \$11,963,752 (2014: \$13,163,096).

Details of the Group's freehold land and buildings fair value hierarchy at December 31, 2015 is as follows:

| | 2015 | | | |
|--------------------|----------------|---------------------|---------------------|---------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Freehold land | \$ - | \$ 2,730,000 | \$ 7,444,420 | \$10,174,420 |
| Freehold buildings | - | - | 19,199,245 | 19,199,245 |
| | <u>\$ -</u> | <u>\$ 2,730,000</u> | <u>\$26,643,665</u> | <u>\$29,373,665</u> |
| | 2014 | | | |
| | Level 1 | Level 2 | Level 3 | Total |
| Freehold land | \$ - | \$ 2,730,000 | \$ 7,444,420 | \$10,174,420 |
| Freehold buildings | - | - | 19,686,580 | 19,686,580 |
| | <u>\$ -</u> | <u>\$ 2,730,000</u> | <u>\$27,131,000</u> | <u>\$29,861,000</u> |

The assets are required to be measured at fair value on a recurring basis.

There were no transfers between the various levels during the year.

(Concluded)

9. INTANGIBLE ASSET, NET

In 2012, the Group acquired a portfolio of insurance contracts for \$1,000,000 through the undertaking of one of its subsidiaries. The Group recognizes an intangible asset representing the value of customer relationships and contracts acquired.

The movement in the intangible asset is as follows:

| | 2015 | 2014 |
|----------------------------|---------------------|---------------------|
| At cost | <u>\$ 1,000,000</u> | <u>\$ 1,000,000</u> |
| Accumulated amortization: | | |
| Balance, beginning of year | 246,667 | 146,667 |
| Amortization | <u>100,000</u> | <u>100,000</u> |
| Balance, end of year | <u>346,667</u> | <u>246,667</u> |
| Net book value | <u>\$ 653,333</u> | <u>\$ 753,333</u> |

10. RESERVES FOR FUTURE POLICYHOLDERS' BENEFITS

The Canadian Policy Premium Method (PPM) is used for the determination of reserves for future policyholders' benefits of long-term insurance contracts.

As of December 31, 2015 the aggregate reserves for future policyholders' benefits and related insurances in force are summarized as follows:

| | Reserves | | Insurances in force | |
|---------------------|----------------------|----------------------|----------------------------|------------------------|
| | 2015 | 2014 | 2015 | 2014 |
| Ordinary life | \$ 74,256,159 | \$ 66,428,131 | \$2,205,236,000 | \$2,188,336,000 |
| Annuities | 71,549,333 | 67,993,630 | - | - |
| Home service life | 33,238,325 | 33,849,443 | 489,479,000 | 488,849,000 |
| Accident and health | <u>8,244,096</u> | <u>6,394,752</u> | <u>-</u> | <u>-</u> |
| Gross liabilities | 187,287,913 | 174,665,956 | 2,694,715,000 | 2,677,185,000 |
| Reinsurance assets | <u>(8,677,855)</u> | <u>(7,787,963)</u> | <u>-</u> | <u>-</u> |
| | <u>\$178,610,058</u> | <u>\$166,877,993</u> | <u>\$2,694,715,000</u> | <u>\$2,677,185,000</u> |

(Continued)

The reserves for future policyholders' benefits are determined annually by actuarial valuation and represent an estimate of the amount required, together with future premiums and investment income, to provide for future benefits and expenses payable on insurance and annuity contracts. The reserves are calculated using assumptions for future policy lapse rates, mortality, morbidity rates, maintenance expenses and interest rates. The assumptions also include provisions for adverse deviation to recognize uncertainty in establishing the assumptions and to allow for possible deterioration in experience. The process of determining the provision necessarily involves risks that the actual results will deviate from the assumptions made.

Policy liabilities are calculated using best estimate assumptions with margins for adverse deviation.

(i) ***Mortality and Morbidity***

Assumptions for Home Service life business are based on Group experience. Assumptions for other business lines are based on industry experience, as the Group does not have sufficient of its own experience. A margin is added for adverse deviation equal to 15 per 1,000 divided by the expectation of life for mortality and 8% to 10% for morbidity. If future mortality and morbidity rates were to differ by 10% from that assumed, the liability would increase by \$4,055,152 (2014: \$3,969,106) or decrease by \$4,094,316 (2014: \$3,982,030).

(ii) ***Investment Yields***

Assets are allocated to life and annuity business lines. Expected investment yields are based on new money rates and expectant asset mix. A margin for adverse deviation is added by deducting 25 basis points (2014: 40 basis points) from current rates and assuming future interest rates reduce to 4.75% over 20 years. If future interest rates were to differ by 100 basis points from that assumed, without changing the policyholder dividend scale, the liability would increase by \$13,627,676 (2014: \$13,309,786) or decrease by \$17,505,859 (2014: \$18,373,953).

(iii) ***Persistency***

Lapse rates are based on the Group's experience where credible experience is available and industry experience is used where credible Group experience is not available. A margin for adverse deviation is added by increasing or decreasing lapse rates; whichever is adverse, by 20% on Home Service business and 15% on Ordinary business. If future lapse rates were to differ by 10% from that assumed, the liability would increase by \$97,751 (2014: \$106,836 832,518) or decrease by \$151,861 (2014: \$148,240).

(iv) ***Expenses***

Expenses are based on best estimates of Group experience. Expenses are increased 10% as a margin for adverse deviation. Expenses are assumed to increase annually at a rate of 2.25% (2014: 2.25%) initially, decreasing to 1.75% (2014: 1.75%) over 20 years. If future expenses were to differ by 10% from that assumed, the liability would increase by \$3,111,648 (2014: \$3,118,078) or decrease by \$3,078,158 (2014: \$3,083,248).

(Continued)

(v) ***Ongoing Review***

Actuarial assumptions are continuously reviewed based on emerging Group and industry experience and revised if appropriate and material.

(vi) ***Margins for Adverse Deviation Assumptions***

The basic assumptions made in establishing policy liabilities are best estimates for a range of possible outcomes. To recognize the uncertainty in establishing these best estimates, to allow for possible deterioration in experience and to provide greater comfort that the reserves are adequate to pay future benefits, the Appointed Actuary is required to include a margin in each assumption.

The impact of these margins is to increase reserves and so decrease the income that would be recognized on inception of the policy. The Canadian Institute of Actuaries prescribes a range of allowable margins. The Group uses assumptions at the conservative end of the range, taking into account the risk profiles of the business.

The movements in reserves for future policyholders' benefits and other policyholders' benefits (namely insurance liabilities), by line of business, are summarized below:

a. Short-term insurance contracts:

| | 2015 | 2014 |
|--|---------------------|---------------------|
| Liabilities at beginning of year | \$ 5,796,077 | \$ 6,506,199 |
| Change in Data, Methods, and Assumptions | (293) | 195 |
| Usual change in In-Force Business and New Business | <u>1,660,649</u> | <u>(710,317)</u> |
| Liabilities at end of year | <u>\$ 7,456,433</u> | <u>\$ 5,796,077</u> |

b. Long-term insurance contracts with fixed and guaranteed terms:

| | 2015 | 2014 |
|---|----------------------|----------------------|
| Liabilities at beginning of year | \$ 58,561,920 | \$ 52,842,048 |
| Changes in Data, Methods, and Assumptions | (2,476,632) | 376,706 |
| New Business | (2,173,328) | (1,817,223) |
| Usual change in In-Force Business | <u>7,598,917</u> | <u>7,160,389</u> |
| Liabilities at end of year | <u>\$ 61,510,877</u> | <u>\$ 58,561,920</u> |

(Continued)

c. *Long-term insurance contracts without fixed and guaranteed terms:*

| | 2015 | 2014 |
|---|----------------------|----------------------|
| Liabilities at beginning of year | \$ 80,912,927 | \$ 77,927,780 |
| Changes in Data, Methods, and Assumptions | 589,571 | (21,186) |
| New Business | 3,578,510 | 2,654,200 |
| Usual change in In-Force Business | <u>1,335,027</u> | <u>352,133</u> |
| Liabilities at end of year | <u>\$ 86,416,035</u> | <u>\$ 80,912,927</u> |

d. *Long-term insurance contracts with fixed and guaranteed terms and with Discretionary Participation Features (DPF):*

| | 2015 | 2014 |
|---|----------------------|----------------------|
| Liabilities at beginning of year | \$ 21,607,069 | \$ 20,103,681 |
| Changes in Data, Methods, and Assumptions | 488,354 | 198,468 |
| New Business | (132,910) | (159,719) |
| Usual change in In-Force Business | <u>1,264,200</u> | <u>1,464,639</u> |
| Liabilities at end of year | <u>\$ 23,226,713</u> | <u>\$ 21,607,069</u> |

Long term insurance contracts with DPF are not measured at fair value due to the lack of a reliable basis for measuring it.

| Total for all lines of businesses | 2015 | 2014 |
|---|----------------------|----------------------|
| Liabilities at beginning of year | \$166,877,993 | \$157,379,708 |
| Changes in Data, Methods, and Assumptions | (1,399,000) | 554,183 |
| New Business | 1,272,272 | 677,258 |
| Usual change in In-Force Business | <u>11,858,793</u> | <u>8,266,844</u> |
| Liabilities at end of year | <u>\$178,610,058</u> | <u>\$166,877,993</u> |

(Concluded)

11. OTHER POLICYHOLDERS' FUNDS

Other policyholders' funds relate to unpaid benefits, premiums received in advance, unearned premiums and accumulated dividends.

12. PAYABLES AND ACCRUALS

Amounts due to reinsurers for reinsurance contracts at December 31, 2015 was \$1,223,614 (2014: \$3,383,445) and is included in the payables and accruals in the consolidated statement of financial position.

13. BANK OVERDRAFT FACILITIES

The Group has bank overdraft facilities of \$250,000 (2014: \$250,000). Amounts utilized under the facilities attract interest at Nassau prime plus 1.5%.

14. REVALUATION RESERVE

Revaluation reserve is comprised of the following:

| | <u>Financial Investment Assets Revaluation</u> | <u>Fixed Assets Revaluation</u> | <u>Total Revaluation Reserve</u> |
|--|--|---|--|
| Balance as of December 31, 2013 | \$ (345,401) | \$12,116,199 | \$11,770,798 |
| Adjustment to fair value of investment in equities and fixed assets | <u>539,381</u> | <u>2,747,735</u> | <u>3,287,116</u> |
| Balance as of December 31, 2014 | 193,980 | 14,863,934 | 15,057,914 |
| Adjustment to fair value of investment in equities and fixed assets | <u>881,458</u> | <u>-</u> | <u>881,458</u> |
| Balance as of December 31, 2015 | <u>\$ 1,075,438</u> | <u>\$14,863,934</u> | <u>\$15,939,372</u> |

15. SHARE CAPITAL

The Group's share capital is comprised as follows:

| | Variable Rate Cumulative Redeemable Preference Shares of \$1,000 each par value | | Ordinary Shares of \$0.20 each par value | |
|--|--|----------------------|---|---------------------|
| | 2015 | 2014 | 2015 | 2014 |
| Authorized | <u>10,000</u> | <u>10,000</u> | <u>15,000,000</u> | <u>15,000,000</u> |
| Issued and fully paid | <u>\$ 10,000,000</u> | <u>\$ 10,000,000</u> | <u>\$ 2,000,000</u> | <u>\$ 2,000,000</u> |
| Shares outstanding at beginning of year | <u>10,000</u> | <u>10,000</u> | <u>10,000,000</u> | <u>10,000,000</u> |
| Shares outstanding at end of year | <u>10,000</u> | <u>10,000</u> | <u>10,000,000</u> | <u>10,000,000</u> |

The Variable Rate Cumulative Redeemable Preference Shares (preference shares) carry a dividend rate of Nassau prime plus 1.5% per annum payable semi-annually. Dividends are declared by the Board of Directors at their sole discretion. The preference shares have no predetermined maturity date, yet the Group may call for the redemption of all or part of the issue on or after December 31, 2005 upon 90 days written notice. The preference shares rank with respect to the payment of dividends and distributions on liquidation: (1) senior to the Group's ordinary shares and (2) subordinate to any debentures, debt obligations, or policyholder claims currently or which the Group may enter into. The holders of the preference shares have no equity ownership or voting rights. There were no outstanding cumulative preference share dividends at the end of the year.

The excess of the issue and purchase price of the ordinary and preference shares over the par value less the costs incurred with the tender offer have been credited to the share premium account.

16. NET PREMIUM INCOME AND ANNUITY DEPOSITS

Net premium income and annuity deposits are comprised of:

| | 2015 | 2014 |
|--|----------------------|----------------------|
| Short-term insurance contracts | \$ 71,686,182 | \$ 68,037,903 |
| Long-term insurance contracts with fixed and guaranteed terms | 19,811,868 | 19,560,595 |
| Long-term insurance contracts without fixed and guaranteed terms | 15,712,084 | 17,187,940 |
| Long-term insurance contracts with fixed and guaranteed terms and with discretionary participation feature (DPF) | <u>3,186,314</u> | <u>3,289,467</u> |
| Premium revenue arising from insurance contracts issued | 110,396,448 | 108,075,905 |
| Premiums ceded for short-term and long-term contracts to reinsurers | <u>(9,638,363)</u> | <u>(9,311,764)</u> |
| | <u>\$100,758,085</u> | <u>\$ 98,764,141</u> |

17. POLICYHOLDERS' BENEFITS

Policyholders' benefits for the year ended December 31, 2015 by insurance contracts were as follows:

| | 2015 | | | 2014 | | |
|--|---------------------|-----------------------|---------------------|---------------------|-----------------------|---------------------|
| | Gross | Reinsurance | Net | Gross | Reinsurance | Net |
| Short-term insurance contracts | \$45,773,731 | \$ (3,475,791) | \$42,297,940 | \$41,904,879 | \$ (3,374,246) | \$38,530,633 |
| Long-term insurance contracts with fixed and guaranteed terms | 8,768,495 | (2,049,628) | 6,718,867 | 9,443,774 | (2,778,709) | 6,665,065 |
| Long-term insurance contracts without fixed and guaranteed terms | 12,092,205 | - | 12,092,205 | 14,401,567 | - | 14,401,567 |
| Long-term insurance contracts with fixed and guaranteed terms and with discretionary participation feature (DPF) | <u>2,594,695</u> | <u>-</u> | <u>2,594,695</u> | <u>3,069,620</u> | <u>-</u> | <u>3,069,620</u> |
| | <u>\$69,229,126</u> | <u>\$ (5,525,419)</u> | <u>\$63,703,707</u> | <u>\$68,819,840</u> | <u>\$ (6,152,955)</u> | <u>\$62,666,885</u> |

18. OPERATING LEASES

The Group leases certain office premises under non-cancellable operating leases. Future minimum rental commitments as of December 31, 2015 are as follows:

| | 2015 | 2014 |
|-------------------|-------------------|-------------------|
| Up to 1 year | \$ 89,007 | \$ 100,387 |
| 1 year to 5 years | <u>356,029</u> | <u>401,549</u> |
| | <u>\$ 445,036</u> | <u>\$ 501,936</u> |

19. TAXATION

There are no corporate, income or capital gains taxes levied in The Bahamas and the Group, therefore, pays no taxes on its profit or loss. However, taxes based on gross premium income, levied at 3%, for the year ended December 31, 2015 amounted to \$2,996,468 (2014: \$2,886,667) and is included within operating expenses in the consolidated statement of profit or loss and other comprehensive income.

The Group is also subject to Value Added Tax (“VAT”) on taxable supplies at a standard rate of 7.5%. The Group is eligible for input tax deductions based on an apportionment formula based on the premiums for standard rated taxable and exempt supplies. VAT incurred by the Group in excess of the input tax deductions is included in operating expenses in the consolidated statement of profit and loss and other comprehensive income.

20. PENSION PLAN

The Group’s pension costs, net of forfeitures in respect to the Plan for the year ended December 31, 2015, amounted to \$143,966 (2014: \$509,179) and is included in operating expenses in the consolidated statement of profit or loss and other comprehensive income.

21. COMMITMENTS AND CONTINGENT LIABILITIES

Outstanding commitments to extend credit under mortgage loan agreements amounted to \$3,662,747 as of December 31, 2015 (2014: \$3,014,028).

The Group is a defendant in several legal actions arising in the normal course of its business affairs. Management believes that the resolution of these matters will not have a material impact on the Group’s financial position.

The Group is contingently liable for \$5,000 (2014: \$5,000) in customs bonds and customs guarantees.

22. RELATED PARTY BALANCES AND TRANSACTIONS

Balances and transactions between the Group and its subsidiaries, which are related parties of the Group, have been eliminated on consolidation and are not disclosed in this note.

The following are related party balances and transactions not disclosed elsewhere in the consolidated financial statements:

| | 2015 | 2014 |
|---|---------------------|----------------------|
| <i>Related party balances:</i> | | |
| Non-controlling interests | <u>\$ 7,772,539</u> | <u>\$ 15,518,384</u> |
| <i>Related party transactions:</i> | | |
| Post-employment benefits | <u>\$ 23,919</u> | <u>\$ 25,795</u> |
| <i>Related party balances with Sagicor Life:</i> | | |
| Receivables and other assets | <u>\$ 730,784</u> | <u>\$ 515,983</u> |
| Payables and accruals | <u>\$ 741,940</u> | <u>\$ 611,772</u> |
| <i>Related party transactions with Sagicor Life:</i> | | |
| Premiums ceded to reinsurer | <u>\$ 4,203,565</u> | <u>\$ 3,937,906</u> |
| Reinsurance recoveries | <u>\$ 777,152</u> | <u>\$ 1,222,686</u> |
| Management fees | <u>\$ 132,000</u> | <u>\$ 132,000</u> |
| <i>Compensation of key management personnel:</i> | | |
| | 2015 | 2014 |
| Salaries and other short-term employee benefits | \$ 2,366,549 | \$ 3,018,203 |
| Commissions | <u>319,900</u> | <u>293,961</u> |
| | <u>\$ 2,686,449</u> | <u>\$ 3,312,164</u> |

Directors' remuneration:

In 2015, the total remuneration of the directors was \$314,500 (2014: \$498,625).

Employees' incentive plan:

The Group sponsors a plan as an on-going incentive system for its key employees. The plan holds 1,900 shares (2014: 1,950 shares) of the Group and these shares are awarded to the plan participants on an annual basis for services rendered in the previous year or as special awards for a promotion or upon hiring at the executive level. The Group makes cash awards as the need arises to the plan and the plan purchases the shares as needed on the open market at market value. The shares vest over a period of years, depending on the type of award granted.

23. POST-RETIREMENT MEDICAL BENEFIT

The Group introduced a post-retirement medical plan on January 1, 1999 for employees who retire after that date. Employees at age 65 or older with 10 or more years of service to the Group are eligible for subsidized post-retirement medical, dental and vision benefits. The Group's contributions will be provided as premium payments are due, for retired participants. Retirees are assumed to pay the full retiree costs, less the Group's subsidy.

In 2013, the employer contribution subsidy for medical costs was increased from 50% of active costs to 60% of retiree costs and a 50% employer contribution subsidy was provided for dental and vision costs. The Group set the contributions to a fixed dollar amount equivalent to the 2015 subsidy and eliminated the dental and vision subsidy in future periods.

The most recent actuarial valuation was carried out by Towers Watson. The present value of the defined benefit obligation, and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

Amounts recognized in the consolidated statement of profit or loss and other comprehensive income consists of:

| | Other Postemployment Benefits | |
|--|--|------------------|
| | 2015 | 2014 |
| Components of benefit cost recognized in profit or loss and other comprehensive income: | | |
| Current service cost | \$ 38,307 | \$ 36,483 |
| Interest cost | 30,766 | 28,952 |
| Actuarial loss | - | - |
| Past service cost recognized | - | - |
| Net benefit cost in recognized in profit or loss and other comprehensive income | <u>\$ 69,073</u> | <u>\$ 65,435</u> |
| | 2015 | 2014 |
| Components of benefit cost recognized in other comprehensive income: | | |
| Remeasurement on the defined benefit liability: | | |
| Actuarial loss (gain) due to experience | \$ 14,172 | \$ 8,659 |
| Actuarial gain due to demographic assumption changes | - | - |
| Actuarial loss due to financial assumption changes | - | - |
| Actuarial gain on DBO | <u>\$ 14,172</u> | <u>\$ 8,659</u> |

(Continued)

| | 2015 | 2014 |
|--|------------------|------------------|
| Total benefit cost recognized in profit or loss and other comprehensive income: | | |
| Cost recognized in profit or loss | \$ 69,073 | \$ 65,435 |
| Remeasurement effects recognized in other comprehensive income | <u>14,172</u> | <u>8,659</u> |
| Total benefit cost recognized in profit or loss and other comprehensive income | <u>\$ 83,245</u> | <u>\$ 74,094</u> |

The current service cost, interest expense and past service cost for the year are included in the employee benefits expense in the consolidated statement of profit or loss and other comprehensive income. The re-measurement of the net defined benefit liability is included in other comprehensive income.

There are no assets associated with the Group's post-retirement medical benefit plan.

Funded Status

The funded status at the end of the year, and the related amounts recognized in the consolidated statement of financial position are as follows:

| | Other Postemployment Benefits | |
|---|--------------------------------------|---------------------|
| | 2015 | 2014 |
| Funded status, beginning of year | | |
| Benefit obligation, funded plans | \$ (630,412) | \$ (592,321) |
| Unrecognized net actuarial loss | <u>-</u> | <u>-</u> |
| Net amount recognized, end of year | <u>\$ (630,412)</u> | <u>\$ (592,321)</u> |

Amounts recognized in the consolidated statement of financial position are as follows:

| | 2015 | 2014 |
|-------------------------------|--------------------------------------|---------------------|
| Liabilities | <u>\$ (630,412)</u> | <u>\$ (592,321)</u> |
| | Other Postemployment Benefits | |
| | 2015 | 2014 |
| Experience adjustments | | |
| DBO, end of year | <u>\$ (630,412)</u> | <u>\$ (592,321)</u> |
| Funded status | <u>\$ (630,412)</u> | <u>\$ (592,321)</u> |

(Continued)

**Other Postemployment
Benefits**

| | 2015 | 2014 |
|--|----------|----------|
| Change in plan assets | | |
| Fair value of plan assets, beginning of year | \$ - | \$ - |
| Employer contribution | 45,154 | 39,640 |
| Plan participant's contribution | (45,154) | (39,640) |
| Fair value of plan assets, end of year | \$ - | \$ - |

The weighted average assumptions used to determine the defined benefit obligation at the end of the year were as follows:

| | 2015 | 2014 |
|--------------------------|--------|--------|
| Discount rate | 5.00% | 5.00% |
| Medical cost trend rate | 5.00% | 5.00% |
| Dental/Vision cost trend | 0.00% | 0.00% |
| Mortality | RP2000 | RP2000 |

Through its post-employment medical plan, the Group is exposed to a number of risks, the most significant of which are detailed below:

Changes in bond yields - The present value of the defined benefit plan liability are calculated using a discount rate determined by reference to yields on government bond. Decreases in Government bond yields will increase plan liabilities. If future discount rates were increased or decreased by 100 basis points, the defined benefit obligation would increase or decrease by \$56,376 (2014: \$55,461).

Mortality Risk - The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after their employment. An increase in the life expectancy of the plan participants will increase the liability. If life expectancy increases or decreases by one year for men and women, the defined benefit obligation would increase or decrease by \$1,746 (2014: \$1,565).

Medical cost trend risk - The present value of the defined benefit plan liability is calculated by reference to the future health cost trends. As such, increases in the cost levels tend to result in increases in the plan's liability. The Group has set the contributions to a fixed dollar amount, equivalent to the 2015 subsidy, for future periods. As a result, if medical cost increases or decreases by 1%, the defined benefit obligation would increase or decrease by \$0.

Expected employer contributions

The Group expects to contribute \$30,982 (2014: \$30,982) to the post-retirement benefits plan in 2015. This benefit is expected to be paid from corporate assets.

(Concluded)

24. EARNINGS PER ORDINARY SHARE

| | 2015 | 2014 |
|--|---------------------|---------------------|
| Weighted average number of ordinary shares outstanding | 10,000,000 | 10,000,000 |
| Profit attributable to ordinary shareholders | <u>\$ 4,552,516</u> | <u>\$ 4,720,479</u> |
| Earnings per ordinary share | <u>\$ 0.46</u> | <u>\$ 0.47</u> |

25. BUSINESS SEGMENTS

The Group is organized into three main business segments; life insurance, health insurance and wealth management. All other segments are deemed insignificant to the Group's operations.

The Group identifies its reportable operating segments by product line consistent with the reports used by Management. These segments and their respective products are as follows:

- *Life Insurance* - offers a range of ordinary life insurance and industrial life insurance.
- *Health Insurance* - offers a range of group medical, individual medical, sick and accident, and hospitalization insurance.
- *Other* - offers a range of services including investment management, pension management and administration, corporate advisory services, and mutual fund management.

Transactions between segments are carried out at arm's length. The revenue from external parties reported to Management is measured in a manner consistent with that in the consolidated statement of profit or loss and other comprehensive income. The amounts provided to Management with respect to total assets and liabilities are measured in a manner consistent with that in the consolidated statement of financial position.

Segment profit represents the profit earned by each segment after allocation of central administration costs and salaries, investment income, and other gains and losses. This is the measure reported to Management for the purpose of assessment of segment performance. No single customer contributed 10% or more to the Group's revenue for both 2015 and 2014. All assets are allocated to reportable segments. Liabilities for which reportable segments are jointly liable are allocated in proportion to segment assets.

(Continued)

The segment results for the period ended December 31 rounded to the nearest thousand are as follows:

| | 2015 | | | |
|----------------------------|-------------------|-----------------|-------------------|-------------------|
| | (\$000) | | | |
| | <u>LIFE</u> | <u>HEALTH</u> | <u>OTHER</u> | <u>TOTAL</u> |
| INCOME | | | | |
| Net premium income | \$ 28,571 | \$ 61,673 | \$ - | \$ 90,244 |
| Annuity deposits | 10,514 | - | - | 10,514 |
| Investment income | 10,890 | 326 | 2,625 | 13,841 |
| Other income | <u>767</u> | <u>166</u> | <u>934</u> | <u>1,867</u> |
| Total income | <u>50,742</u> | <u>62,165</u> | <u>3,559</u> | <u>116,466</u> |
| POLICYHOLDER BENEFITS | 32,045 | 43,391 | - | 75,436 |
| EXPENSES | <u>15,249</u> | <u>14,516</u> | <u>4,372</u> | <u>34,137</u> |
| | <u>47,294</u> | <u>57,907</u> | <u>4,372</u> | <u>109,573</u> |
| PROFIT (LOSS) FOR THE YEAR | <u>\$ 3,448</u> | <u>\$ 4,257</u> | <u>\$ (813)</u> | <u>\$ 6,893</u> |
| TOTAL ASSETS | <u>\$ 236,523</u> | <u>\$ 9,934</u> | <u>\$ 78,079</u> | <u>\$ 324,536</u> |
| TOTAL LIABILITIES | <u>\$ 203,378</u> | <u>\$ 8,542</u> | <u>\$ 4,501</u> | <u>\$ 216,421</u> |
| | 2014 | | | |
| | (\$000) | | | |
| | <u>LIFE</u> | <u>HEALTH</u> | <u>OTHER</u> | <u>TOTAL</u> |
| INCOME | | | | |
| Net premium income | \$ 28,325 | \$ 58,585 | \$ - | \$ 86,910 |
| Annuity deposits | 11,854 | - | - | 11,854 |
| Investment income | 10,823 | 285 | 1,972 | 13,080 |
| Other income | <u>535</u> | <u>163</u> | <u>1,085</u> | <u>1,783</u> |
| Total income | <u>51,537</u> | <u>59,033</u> | <u>3,057</u> | <u>113,627</u> |
| POLICYHOLDER BENEFITS | 34,835 | 37,330 | - | 72,165 |
| EXPENSES | <u>15,073</u> | <u>14,663</u> | <u>5,361</u> | <u>35,097</u> |
| | <u>49,908</u> | <u>51,993</u> | <u>5,361</u> | <u>107,262</u> |
| PROFIT (LOSS) FOR THE YEAR | <u>\$ 1,629</u> | <u>\$ 7,040</u> | <u>\$ (2,304)</u> | <u>\$ 6,365</u> |
| TOTAL ASSETS | <u>\$ 222,808</u> | <u>\$ 7,152</u> | <u>\$ 71,798</u> | <u>\$ 301,758</u> |
| TOTAL LIABILITIES | <u>\$ 192,747</u> | <u>\$ 6,187</u> | <u>\$ 2,699</u> | <u>\$ 201,633</u> |

(Concluded)

26. SUBSEQUENT EVENT

On February 26, 2016, the Board of Directors declared a fourth quarter dividend of \$0.06 per share or \$600,000 to shareholders of record as of March 9, 2016 and paid March 15, 2016.

27. NON-CONTROLLING INTERESTS

Non-controlling interests are comprised of 400,000,000 non-voting, redeemable participating shares (the “Shares”) of a par value of B\$0.001 each. Of these shares, 100,000,000 are linked exclusively to a Segregated Account designated as Class A, 100,000,000 are linked exclusively to a Segregated Account designated as Class B, 100,000,000 are linked exclusively to a Segregated Account designated as Class C, and 100,000,000 are linked exclusively to a Segregated Account designated as class D.

The movement is as follows:

| | 2015 | 2014 |
|--|----------------------|----------------------|
| Balance at beginning of year | \$ 26,048,393 | \$ 20,455,388 |
| Share of profit for the year | 1,715,887 | 1,019,565 |
| Additional non-controlling interests arising from net contributions from investors | <u>3,253,263</u> | <u>4,573,440</u> |
| Balance at end of year | <u>\$ 31,017,543</u> | <u>\$ 26,048,393</u> |

28. SUBSIDIARIES

In October 2013, the Group obtained participating interests in an affiliated umbrella fund; FG Financial Fund Limited SAC. The interests were obtained at market net asset values.

The Group assessed whether or not it has control over the Fund, based on practical ability to direct the relevant activities of the Fund unilaterally. In making their judgment, the Group considered that the relevant activities of the Fund are determined by the Board of Directors of the Fund based on majority vote. However, the majority of the Board members of the Fund also serve as Directors of the Group, giving them power to direct the relevant activities. In addition, the Board of the Fund is selected by 100% of the voting rights held by a subsidiary in the Group.

Additionally, the Group obtained exposure or rights to variable returns through its direct investment and the investment of other related parties (de facto agents). Therefore, after assessment, it was concluded that the Group has sufficient power to direct the relevant activities of the Fund and sufficient exposure or rights to variable returns, with the ability to use its power to affect the variable returns of the fund; therefore it has control over FG Financial Fund Limited SAC.

Details of the Group's material subsidiaries at the end of the reporting period are as follows:

| Name of Entity | Principal Activity | Place of Incorporation | Ownership Interest | |
|---|--|------------------------|--------------------|------|
| | | | 2015 | 2014 |
| Family Guardian Insurance Company Limited | Life & Health Insurance | The Bahamas | 100% | 100% |
| FG Financial Limited | Administration of Pension and Mutual Funds | The Bahamas | 100% | 100% |
| FG Capital Markets Limited | Investment Brokerage & Advisory | The Bahamas | 100% | 100% |
| FG Insurance Agents & Brokers Limited | General Insurance Agency | The Bahamas | 100% | 100% |
| BahamaHealth Insurance Brokers Limited | Health Insurance Administration | The Bahamas | 100% | 100% |
| FG Financial Fund Limited SAC: | Mutual Fund Administrator | The Bahamas | | |
| FG Financial Growth Fund | | | 18% | 21% |
| FG Financial Preferred Income Fund | | | 15% | 17% |
| FG Financial Diversified Fund | | | 16% | 17% |
| FG Financial Global USD Bond Fund | | | 98% | 98% |

Summarized financial information in respect of each of the Group's subsidiaries that has material non-controlling interests is set out below. The summarized financial information represents amounts before intragroup eliminations.

| | 2015 | 2014 |
|-------------|---------------------|---------------------|
| Assets | <u>\$47,873,045</u> | <u>\$42,765,810</u> |
| Liabilities | <u>\$ 461,087</u> | <u>\$ 1,074,262</u> |
| Equity | <u>\$47,411,958</u> | <u>\$41,691,548</u> |

29. COMPARATIVE FIGURES

Certain of the prior year's comparative figures have been reclassified to conform to the current year's presentation.

Consolidated statement of financial position

- Certain redeemable preference shares are presented in available-for-sale investment assets.
- Other bank term deposits are presented in held-to-maturity investment assets.

There was no effect to the consolidated statement of profit or loss and other comprehensive income as a result of these changes.

* * * * *

ADVISORS AND CONSULTANTS

Legal Advisors

E. Dawson Roberts & Company

Magna Carta Court
Parliament & Shirley Sts.
P.O. Box N-918
Nassau, The Bahamas

Graham Thompson & Company

Sassoon House
Shirley St. & Victoria Ave.
P.O. Box N-272
Nassau, The Bahamas

Registrar and Transfer Agent

Bahamas Central Securities Depository (BCSD)

Suite 202, Fort Nassau Centre
British Colonial Hilton
P.O. Box N-9307
Nassau, The Bahamas

Auditors

Deloitte and Touche

2nd Terrace West Centreville
P.O. Box N-7120
Nassau, The Bahamas

PriceWaterhouseCoopers

Providence House
East Hill St.
P.O. Box N3910
Nassau, The Bahamas

Principal Bankers

First Caribbean International Bank (Bahamas)

Shirley Street
P.O. Box N-8350
Nassau, The Bahamas

Royal Bank of Canada

East Hill Street
P.O. Box N-7549
Nassau, The Bahamas

Reinsurers

Munich Reinsurance Company

Munich Re Centre
390 Bay Street, 22nd Floor
Toronto, Ontario M5H 2Y2
Canada

RGA Reinsurance Company

1370 Timberlake Manor Pkwy.
Chesterfield, Missouri 63017
U.S.A.

Zurich American Insurance Company

1400 American Ln.
Schaumburg, Illinois 60196
U.S.A.

Swiss Re Life & Health Canada

150 King Street West, Suite 1000
Toronto, Ontario M5H 1J9
Canada

Custom Disability Solutions

A Division of Reliance Standard Life Insurance Co.
600 Sable Oaks Drive, Suite 200
South Portland, Maine 04106
U.S.A.

Actuarial Consultants

Eckler

110 Sheppard Avenue East, Suite 900
Toronto, Ontario M2N 7A3
Canada

David E. Norton, FSA, Health Care Consultant

471 Green Meadows
Dahlonega, Georgia 30533
U.S.A.

COMPANY ADDRESSES

Corporate Office

East Bay Street & Village Road
P.O. Box SS6232
Nassau, The Bahamas
T 242-396-4000 / F 242-393-1100

Bryinda Carroll
AVP, Legal & Compliance, and
Corporate Secretary
bryinda.carroll@familyguardian.com

- Investments Department
Mortgages
T 242-396-4040
- FG Capital Markets
Brokerage & Advisory Services
T 242-396-4040
www.fgcapitalmarkets.com
- FG Financial
Pensions & Mutual Funds
T 242-396-4040
www.fgfinancialbahamas.com

Family Guardian Financial Centre

East Bay & Church Streets
P.O. Box SS6232
Nassau, The Bahamas

- Financial Services
Ordinary Life & Annuities
T 242-396-1400
- FG Insurance Agents & Brokers
Property & Casualty Insurance
T 242-396-1490
- BahamaHealth
Group Operations
P.O. Box SS19079
T 242-396-1300

Marathon District

Marathon Road, P.O. Box SS6232
Nassau, The Bahamas
T 242-393-0091

Chippingham District

Thompson Boulevard, P.O. Box SS6232
Nassau, The Bahamas
T 242-325-1811

Carmichael District

Blue Hill Road South, P.O. Box SS6232
Nassau, The Bahamas
T 242-341-4429

Freeport District Office, Financial Services, Mortgages and FG Insurance Agents & Brokers

East Mall Drive, P.O. Box F42479
Freeport, Grand Bahama
The Bahamas
T 242-688-1500

Abaco Office

Memorial Plaza, P.O. Box AB20901
Marsh Harbour, Abaco
The Bahamas
T 242-367-3264

Eleuthera Office

Bay Front Plaza, P.O. Box EL89
Governor's Harbour, Eleuthera
The Bahamas
T 242-332-2258

Exuma Office

Turnquest Plaza, P.O. Box EX29346
George Town, Exuma
The Bahamas
T 242-336-3418



FAMGUARD
CORPORATION LIMITED

www.famguardbahamas.com